

NORTH LANARKSHIRE COUNCIL

REPORT

To: ENVIRONMENTAL SERVICES COMMITTEE	Subject: Vehicle Replacement Programme - Purchase/Lease of Vehicles 1998/99
From: DIRECTOR OF ENVIRONMENTAL SERVICES	
Date: 23rd February, 1998 Ref: GB/DM/LJ	

PROPOSED DECISION

To accept the recommendation with regard to the purchase/lease of vehicles as detailed in the Recommendation Section to this report and listed in Appendix 2.

FINANCIAL RESOURCES

Monies have been allowed within the Department's budget for the purchase/lease of vehicles.

REPORT1. Background

The vehicles described in this report are part of the Council's Vehicle Replacement Programme.

2. Tenders

2.1 In accordance with the E.U. Tendering Procedures the specification for the supply of vehicles was advertised in the European Journal for the required period of fifty-two days as laid down in the "Open Tendering Procedure". Details of the tender prices submitted are shown in Appendix 1 of this report.

2.2 When using E.U. procedures the advert is required to state the criteria to be used by the Council in deciding which tender to accept and the procedure gives two options, either the "lowest price" or the "most economically advantageous tender" and if the latter is chosen, the procedure requires that the intended criteria must be stated. In the current situation the Department chose the "most economically advantageous tender" and specified the criteria to be used in making a decision as follows:-

- a) current price
- b) quoted delivery date
- c) quality and compliance with specification
- d) level of uniformity and existing fleet
- e) after sales service
- f) technical merit
- g)/....

- g) running costs
- h) technical assistance

2.3 The reason behind the use of this criteria is to allow the Council to avoid the position of having to accept vehicles which, although cheapest, do not conform to the existing standards of uniformity within the current fleet and also to avoid the situation of buying vehicles where the back-up may not be up to the standard required by the Department.

RECOMMENDATION

Taking the above criteria into account and applying it to the tenders for the various vehicles my opinion in each case is as follows:-

QA/NL/TRA2a - Ten 1665kg Vans

The cheapest tenderer, Messrs Springfield Cars Ltd have advised in their tender document that an additional charge of £350 per vehicle must be added to the tender price as they do not have an exact paint match. This would increase their tender price to £70,856.30 resulting in the Company being the second cheapest tenderer. Accept the next cheapest tender submitted by Messrs Citroen, Glasgow.

QA/NL/TRA3a - Sixty one 2830kg Vans

The cheapest tender submitted by Messrs Parks of Hamilton Ltd does not meet the specification and is therefore disallowed. Accept the second cheapest tender submitted by Messrs Lex Commercials Ltd, Cumbernauld.

QA/NL/TRA4a - Two 3500kg High Cube Vans

Accept the cheapest tender submitted by Messrs Taggarts Motherwell Ltd.

QA/NL/TRA7a - Three 3500kg Crew Cab Tippers

Set aside the cheapest tender submitted by Messrs Kerr and Smith (Cumnock) Ltd as it does not fully comply with the specification and accept the second cheapest tender submitted by Messrs Taggarts Motherwell Ltd.

QA/NL/TRA13a - One 7500kg 4x2 Tipper Lorry with Demountable Body

Set aside the cheapest tender submitted by Messrs Volvo Truck & Bus (Scotland) Ltd as no Mitsubishi demonstration vehicle was made available to the Department. The second cheapest tender submitted by Messrs Lex Commercials Ltd should also be set aside as the demountable system, Palfinger, is not currently in use within the Council's Departments. Accept the third cheapest tender submitted by Messrs Lex Commercials Ltd which prices a Multilift demountable system and which is at present used extensively within various Council Departments.

QA/NL/TRA16a - One 1680kg Vans with Rear Seat Conversion

Accept the cheapest tender submitted by Messrs Citroen, Glasgow.

QA/NL/.....

QA/NL/TRA21a - One 4x4 Small Highway Tractor

Accept the cheapest tender submitted by Messrs Craig Tractor Services Ltd, Strathaven.

QA/NL/TRA21b - One 4x4 Small Highway Tractor with Low Roof Height

Accept the cheapest tender submitted by Messrs Craig Tractor Services Ltd, Strathaven.

QA/NL/TRA21c - One 4x4 Small Highway Tractor with Loader

Accept the cheapest tender submitted by Messrs Craig Tractor Services Ltd, Strathaven.

QA/NL/TRA22a - One 2500kg Pick-up

Accept the cheapest tender submitted by Messrs Watson Vauxhall, Airdrie.

QA/NL/TRA24a - Five 26000kg 6x4 Refuse Collection Vehicles with Bin Lift

Set aside the cheapest tender submitted by Municipal Equipment Sales and Hire, Chorley as the refuse body is not known to the Department. The next four cheapest tenders, the second, fourth and fifth from Messrs Outreach PLC, Larbert and the third cheapest from Colin Hutton Ltd should also be set aside as the performance of a previous demonstration vehicle did not meet the Department's standards.

Again the sixth and seventh cheapest submission from Colin Hutton Ltd should be set aside as the compaction system of the refuse collection body described in the tender is not suitable for use on the domestic refuse collection routes. The eighth and ninth cheapest tenders are also unacceptable as the refuse collection body is not known to the Department and should be set aside. Accept the tenth cheapest price submitted by Messrs Lex Commercials Ltd, Cumbernauld for vehicles which are currently used in the Department's fleet.

QA/NL/TRA25a - One 4x2 Dual Sweep Road Sweeper

Accept the cheapest tender option submitted by Messrs Lex Commercials Ltd, Cumbernauld.

QA/NL/TRA32a - Two 2650kg Single Cab Pick-up

Accept the cheapest tender submitted by Watson Vauxhall, Airdrie.

QA/NL/TRA39 - 3500kg Chassis Cab Pick-up with Luton Style Body

Accept the cheapest tender submitted by Messrs Kerr and Smith (Cumnock) Ltd.

QA/NL/TRA40 - 3500kg Chassis Cab Pick-up

Accept the cheapest tender submitted by Messrs Kerr and Smith (Cumnock) Ltd. Since the tender documents have been prepared the number of vehicles required is now six instead of the five mentioned in the tender pricing document and it is recommended that the Council now purchase six of these vehicles at the unit tender price quoted in the tender submission.

QA/NL/.....

QA/NL/TRA41 - 3500kg Panel Van

The cheapest tender submission by Messrs Parks of Hamilton has been withdrawn by the Company due to an arithmetical error. The second and third cheapest tender submissions from Messrs Taggarts and Lex Commercials Ltd respectively do not meet the tender specification. Accept the next tender submitted by Messrs Kerr and Smith (Cumnock) Ltd.

QA/NL/TRA42 - Two 3500kg Crew-Cab Pick-up with Tail Lift

The cheapest tender submitted by Messrs Kerr and Smith (Cumnock) Ltd does not meet the tender specification. Accept the second cheapest tender submitted by Messrs Taggarts Motherwell Ltd.

QA/NL/TRA44 - One 7500kg Three-Way Tipper with Lightweight Loader

The cheapest tender submitted by Messrs Volvo Truck & Bus Ltd for a Mitsubishi chassis should be set aside as no demonstration vehicle was made available and the Department has no experience of this chassis. Accept the second cheapest tender submission from Messrs Kerr and Smith (Cumnock) Ltd.

QA/NL/TRA45 - Six 4x4 Large Highway Tractors

Accept the cheapest tender submitted by Messrs Craig Tractor Services, Strathaven.

QA/NL/TRA46 - Six 3500kg Tippers

Accept the cheapest tender submitted by Messrs Kerr and Smith (Cumnock) Ltd.

QA/NL/TRA47 - One 15/17 Seater Mini Bus

Accept the cheapest tender submitted by Messrs Taggart Motherwell Ltd.

QA/NL/TRA48 - One Backhoe/Loader

As only one tender submission was received and this was for a machine that the Department has no experience of, it is recommended that the tender be readvertised.

QA/NL/TRA49 - One Long Wheel Base Flat Lorry with Dropside Body

Set aside the cheapest tender submitted by Messrs Renault Trucks, Glasgow as the Department does not currently have any of these vehicles in the fleet. Set aside the second cheapest tender submission from Messrs Volvo Truck & Bus (Scotland) Ltd for a Mitsubishi chassis as no demonstration vehicle was made available and the Department has no experience of this chassis. Accept the next tender submission from Messrs Kerr and Smith (Cumnock) Ltd.

BACKGROUND PAPERS

The tender documents from the Companies who submitted tenders are held at the Environmental Services Department.

M. Kenny L. Hutton

Appendix 1		
List of Prices Submitted for Each Tender		
QA/NL/TRAZ		
Name of Company	Make and Model	Total Cost
Springfield Cars Ltd	Berlingo 600	67,356.30 + £3,500 Painting - Total £70,856.30
Citroen Glasgow	Berling 600	70,499.80
Renault Leeds	Renault Kangoo	72,570.00
Trust Motors	Courier 50	75,300.00
Trust Motors	Courier 50	80,300.00
Kerr and Smith (Cumnock) Ltd	Combo Epic	80,800.00
Watson Vauxhall	Combo Epic	81,505.00
Clanford Motors	Escort 55	81,580.00
Trust Motors	Escort 55	85,150.00
Wylies Ltd	Escort 55	88,550.00
Tender 3a		
Name of Company	Make and Model	Total Cost
Parks of Hamilton	Fiat Ducato	598,591.78
Lex Commercials Ltd	LDV Convoy	608,780.00
Lex Commercials Ltd	LDV Convoy	628,727.00
Taggarts Motherwell Ltd	LDV Convoy	634,398.17
Springfield Cars Ltd	Fiat Ducato	656,189.20+ £18,300 for painting
Renault Leeds Ltd	Renault Master	664,473.00
Trust Motors	Transit 80	667,950.00
Springfield Cars Ltd	Citroen Relay	672,366.40 + £27,450 for painting
Citroen Glasgow	Citroen Relay	736,642.10
Kerr and Smith (Cumnock) Ltd	Iveco Daily	772,260.00
Trust Motors	Transit 120	796,660.00
Watson Vauxhall	Arena 2.5d	807,868.75
Wylies Ltd	Transit 120	811,300.00
Clanford Motors Ltd	Transit 120	830,698.00
Tender 4a		
Name of Company	Make and Model	Total Cost
Taggarts Motherwell Ltd	LDV Convoy	26,390.00
Lex Commercials Ltd	LDV Convoy	27,130.00
Citroen Glasgow	Citroen Relay	29,574.74
Kerr and Smith (Cumnock) Ltd	Iveco Daily	30,268.00
Renault Leeds Ltd	Renault Master	31,270.00
Trust Motors	Transit 190	35,720.00
Wylies Ltd	Transit 190	35,870.00
Clanford Motors	Transit 190	37,432.00
Tender 7a		
Name of Company	Make and Model	Total Cost
Kerr and Smith (Cumnock) Ltd	Iveco Daily/Lothian/UTG	45,192.00
Taggarts Motherwell Ltd	LDV Convoy/Fleming & Taylor	47,865.00
Lex Commercials Ltd	LDV Convoy/Tipmaster	50,019.00
Wylies Ltd	Transit/LVB/UTG	55,794.00
Prestonhall Coachworks	Did not comply with spec.	

Tender 13a		
Name of Company	Make and Model	Total Cost
Volvo Truck & Bus (Scotland)Ltd	Mitsubishi/Edbro	29,375.00
Lex Commercials Ltd	Leyland Daf/Palfinger	31,670.00
Lex Commercials Ltd	Leyland Daf/Multilift	33,456.00
Kerr and Smith (Cumnock) Ltd	Iveco Ford/Multilift	33,567.00
A.M. Phillip	Iveco Ford/Fleming & Taylor/Hugh Logan	33,692.00
Tender 16a		
Name of Company	Make and Model	Total Cost
Citroen Glasgow	Citroen Berlingo	7,422.24
Kerr and Smith (Cumnock) Ltd	Astravan Epic	9,105.00
Watson Vauxhall	Astravan Epic	9,631.00
Tender 21a		
Name of Company	Make and Model	Total Cost
Craig Tractor Services	Valmet 800	18,930.00
Hamilton Bros, Bishopton	Massey Ferguson 4225	20,405.00
Tender 21b		
Name of Company	Make and Model	Total Cost
Craig Tractor Services Ltd	Valmet 800	18,930.00
Hamilton Bros, Bishopton	Massey Ferguson 4225	20,050.00
Tender 21c		
Name of Company	Make and Model	Total Cost
Craig Tractor Services Ltd	Valmet 800	20,775.00
Hamilton Bros, Bishopton	Massey Ferguson 4225	22,650.00
Tender 22a		
Name of Company	Make and Model	Total Cost
Watson Vauxhall	Brava	10,265.07
Kerr & Smith (Cumnock) Ltd	Brava	10,361.50
Trust Motors	Transit 120	11,325.00

Tender 24a		
Name of Company	Make and Model	Total Cost
Municipal Equipment Sales & Hire	ERF/Semat/Bayne	515,540.00
Outreach PLC	Leyland Daf/Farid/Zoeller	534,650.00
Colin Hutton Ltd	Foden/Farid/Zoeller	536,875.00
Outreach PLC	Seddon Atkinson/Farid/Zoeller	541,625.00
Outreach PLC	ERF/Zoeller	546,275.00
Colin Hutton Ltd	FodenFaun/Terberg	555,095.00
Colin Hutton Ltd	Foden/Faun/Terberg	561,520.00
ERF Strathclyde Ltd	ERF/Faun/Terberg	566,185.00
ERF Strathclyde Ltd	ERF/Faun/Terberg	572,610.00
Lex Commercials Ltd	Leyland DAF/PDE Vulture/Terberg	585,645.00
Lex Commercials Ltd	Leyland DAF/Norba/Zoeller	585,820.00
Colin Hutton Ltd	Foden/PDE Geesink/Terberg	587,250.00
Colin Hutton Ltd	Foden/PDE Vulture/Zoeller	590,000.00
Central Motors (Calderbank) Ltd	Seddon Atkinson/Lacre/Zoeller	590,615.00
Colin Hutton Ltd	Foden/Norba/Zoeller	591,075.00
Central Motors (Calderbank) Ltd	Seddon Atkinson/Lacre/Zoeller	594,165.00
PDE Geesink Ltd	ERF/PDE Geesink Vulture/Terberg	597,590.00
Jack Allen Sales and Service Ltd	ERF/Powerlink/Zoeller	599,340.00
PDE Geesink Ltd	ERF/PDE Geesink Vulture/Otto	600,090.00
ERF Strathclyde Ltd	ERF/Norba/Zoeller	600,165.00
PDE Geesink Ltd	ERF/PDE Geesink Vulture/Zoeller	600,590.00
ERF Strathclyde Ltd	ERF/Heil Powerlink/Zoeller	600,590.00
Partek Cargotec Ltd	ERF/Norba/Zoeller	602,075.00
Volvo Truck & Bus (Scotland) Ltd	Volvo/Vulture/Zoeller	608,130.00
ERF Strathclyde Ltd	ERF/PDE Geesink Vulture/Terberg	609,090.00
PDE Geesink Ltd	Volvo/PDE Geesink Vulture/Terberg	615,000.00
PDE Geesink Ltd	Volvo/PDE Geesink Vulture/Otto	617,500.00
PDE Geesink Ltd	Volvo/PDE Geesink/Zoeller	618,000.00
Kerr & Smith (Cumnock) Ltd	Marshall/Haller	618,025.00
Tender 25a		
Name of Company	Make and Model	Total Cost
Lex Commercials Ltd	Leyland Daf	63,006.00
Johnston Engineering Ltd	Leyland/Johnston	63,605.63
Applied Sweepers Ltd	Leyland Daf/Scarab	64,304.00
Lex Commercials Ltd	Leyland Daf/Scarab	65,203.00
Kerr & Smith (Cumnock) Ltd	Iveco Ford/Scarab	65,949.00
Jack Allen (Sales & Service) Ltd	Leyland Daf/Schorling	68,250.00
Tender 32a		
Name of Company	Make and Model	Total Cost
Watson Vauxhall	Brava/Truckman	27,532.24
Kerr & Smith (Cumnock) Ltd	Brava	27,795.00

Tender 39		
Name of Company	Make and Model	Total Cost
Kerr & Smith (Cumnock) Ltd	Iveco Daily	107,128.00
Citroen Glasgow	Citroen Relay	112,529.76
Taggarts Motherwell Ltd	LDV Convoy	114,695.00
Renault Leeds Ltd	Renault Master	117,005.00
Lex Commercials Ltd	LDV Convoy	119,196.00
Voivo Truck & Bus (Scotland) Ltd	Mitsubishi Canter	125,300.00
Trust Motors	Transit 190	127,190.00
Trust Motors	Transit 190	133,700.00
Trust Motors	Transit 190 cloth seats	133,700.00
Wyjies Ltd	Transit 190	133,770.00
Prestonhall Coachworks	Did not comply with spec	
Tender 40		
Name of Company	Make and Model	Total Cost
Kerr & Smith (Cumnock) Ltd	Iveco Daily/Lothian	78,672.00
Citroen Glasgow	Citroen Relay/John Stewart	69,243.40
Taggarts Motherwell Ltd	LDV Convoy/Tipmaster	69,650.00
Lex Commercials Ltd	LDV Convoy/Fleming & Taylor	71,640.00
Renault Leeds Ltd	Renault Master/Braidleigh	73,295.00
Voivo Truck & Bus (Scotland) Ltd	Mitsubishi Canter/Fleming & Taylor	78,125.00
Trust Motors	Transit190/LVB - cloth seats	79,200.00
Wyjies Ltd	Transit190/LVB	83,350.00
Trust Motors	Transit190/LVB	83,825.00
Clanford Motors Ltd	Transit/Fleming & Taylor	83,935.00
Tender 41		
Name of Company	Make and Model	Total Cost
Parks of Hamilton	Fiat Ducato Maxi	130,879.80 (tender withdrawn)
Taggarts Motherwell Ltd	LDV Convoy	147,420.00
Lex Commercials Ltd	LDV Convoy	151,524.00
Kerr & Smith (Cumnock) Ltd	Iveco Daily	157,116.00
Springfield Cars Ltd	Fiat Ducato	157,272.60 + £3,600 for painting
Springfield Cars Ltd	Citroen Relay	166,232.16 + £5,400 for painting
Citroen Glasgow	Citroen Relay	179,728.44
Renault Leeds Ltd	Renault Master	181,788.00
Wyjies Ltd	Transit 190	197,100.00
Trust Motors	Transit 190	197,520.00
Clanford Motors Ltd	Transit 190	205,956.00
Prestonhall Coachworks	Did not comply with spec.	
Tender 42		
Name of Company	Make and Model	Total Cost
Kerr & Smith (Cumnock) Ltd	Iveco Daily/Lothian	32,952.00
Taggarts Motherwell Ltd	LDV/Fleming & Taylor	34,540.00
Lex Commercial Ltd	LDV Convoy/Eftee	35,444.00
Clanford Motors Ltd	Transit 190/Fleming & Taylor	40,918.00
Wyjies Ltd	Transit 190/LVB	41,460.00
Prestonhall Coachworks	Did not comply with spec.	

Tender 44		
Name of Company	Make and Model	Total Cost
Volvo Truck & Bus (Scotland) Ltd	Mitsubishi Canter	30,550.00
Kerr & Smith (Cumnock) Ltd	Iveco Ford	31,314.00
Lex Commercials Ltd	Leyland DAF/Eftee	31,535.00
A.M. Philip	Iveco Ford	31,855.00
Lex Commercials Ltd	Leyland DAF/Fleming & Taylor	31,860.00
Tender 45		
Name of Company	Make and Model	Total Cost
Craig Tractor Services Ltd	Valmet 800	119,200.00
Hamilton Bros, Bishopton	Massey Ferguson 4235	132,900.00
Tender 46		
Name of Company	Make and Model	Total Cost
Kerr & Smith (Cumnock) Ltd	Iveco Daily/Lothian/UTG	82,752.00
Taggarts Motherwell Ltd	LDV Convoy/Tipmaster	86,580.00
Renault Leeds Ltd	Renault Master/Braidleigh	87,954.00
Lex Commercials Ltd	LDV Convoy/Fleming & Taylor	88,218.00
Volvo Truck & Bus (Scotland) Ltd	Mitsubishi Canter/Fleming & Taylor	97,650.00
Wylies Ltd	Transit190/LVB/UTG	103,608.00
Tender 47		
Name of Company	Make and Model	Total Cost
Taggarts Motherwell Ltd	LDV Convoy	17,875.00
Lex Commercials Ltd	LDV Convoy	18,128.00
Trust Motors	Transit cloth seats	20,700.00
Trust Motors	Transit	21,410.00
Trust Motors	Transit	22,100.00
Tender 48		
Name of Company	Make and Model	Total Cost
Retender		
Tender 49		
Name of Company	Make and Model	Total Cost
Renault Trucks, Glasgow	Renault	22,060.00
Volvo Truck & Bus (Scotland) Ltd	Mitsubishi	22,250.00
Kerr & Smith (Cumnock) Ltd	Iveco Ford	23,684.00
Lex Commercials Ltd	Leyland Daf/Eftee	23,804.00
Lex Commercials Ltd	Leyland Daf/Fleming & Taylor	23,906.00
A.M. Philip	Iveco Ford	24,132.00
Prestonhall Coachworks	Did not comply with spec	

Appendix 2

Specification No.	Company Submitting Tender	No. Required	Cost per Unit (£)	Total Cost (£)
QA/NL/TRA2a	Citroen, Glasgow 58/68 Finnieston Street Glasgow	10	7,049.98	70,499.80
QA/NL/TRA3a	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	61	9,980.00	608,780.00
QA/NL/TRA4a	Taggarts (Motherwell) Ltd Knowetop, MOTHERWELL. ML1 2AQ	2	13,195.00	26,390.00
QA/NL/TRA7a	Taggarts (Motherwell) Ltd Knowetop, MOTHERWELL. ML1 2AQ	3	15,955.00	47,865.00
QA/NL/TRA13a	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	1	33,456.00	33,456.00
QA/NL/TRA16	Citroen, Glasgow 58/68 Finnieston Street Glasgow	1	7,422.24	7,422.24
QA/NL/TRA21a QA/NL/TRA21b QA/NL/TRA21c	Craig Tractor Services Ltd, Hamilton Road Industrial Estate, STRATHAVEN. ML10 6UB	1 1 1	18,930.00 18,930.00 20,775.00	18,930.00 18,930.00 20,775.00
QA/NL/TRA22a	Watson Vauxhall, 24-48 High Street, AIRDRIE. ML6 0DU	1	10,265.07	10,265.07
QA/NL/TRA24a	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	5	117,129.00	585,645.00
QA/NL/TRA25a	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	1	63,006.00	63,006.00
QA/NL/TRA32a	Watson Vauxhall, 24-48 High Street, AIRDRIE. ML6 0DU	2	27,532.24	27,532.24
QA/NL/TRA39	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	7	15,304.00	107,128.00
QA/NL/TRA40	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	6	13,112.00	78,672.00

QA/NL/TRA41	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	12	13,093.00	157,116.00
QA/NL/TRA42	Taggarts Motherwell Ltd, Knowetop, MOTHERWELL. ML1 2AQ	2	17,270.00	34,540.00
QA/NL/TRA44	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	1	31,314.00	31,314.00
QA/NL/TRA45	Craig Tractor Services Ltd, Hamilton Road Industrial Estate, STRATHAVEN. ML10 6UB	6	19,870.00	119,200.00
QA/NL/TRA46	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	6	13,792.00	82,752.00
QA/NL/TRA47	Taggarts Motherwell Ltd, Knowetop, MOTHERWELL. ML1 2AQ	1	17,875.00	17,875.00
QA/NL/TRA48	Retender			
QA/NL/TRA49	Kerr and Smith (Cumnock) Ltd Riverside Garage Ayr Road, CUMNOCK. KA18 1BJ	1	23,684.00	23,684.00