

NORTH LANARKSHIRE COUNCIL

REPORT

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| To: ENVIRONMENTAL SERVICES COMMITTEE | Subject: TENDER FOR THE PURCHASE OF JANITORIAL AND CEC SUPERVISOR UNIFORMS |
| From: DIRECTOR OF ENVIRONMENTAL SERVICES | |
| Date: 23rd March, 1998 Ref: GB/LJ | |

PROPOSED DECISION

To note the successful tenderer in each group submitted by, in the case of Tender A, Messrs Arco, Edinburgh, in the case of Tender B, Messrs Gilt Edged, Glasgow and finally in the case of Tender C, Messrs Bell Apparel Ltd, Cannock.

FINANCIAL RESOURCES

Monies have been allowed within the Department's budget to purchase the above uniforms.

REPORT**1. Background**

In accordance with the Departmental practice, uniforms for school janitors and Community Education Centre Supervisors are to be replaced and tenders are required for the provision of this clothing.

The Building Cleaning Services Manager has also requested that the uniforms worn by the janitors and community education centre supervisors be standardised to a style suitable for North Lanarkshire Council employees.

2. Tenders

2.1 In accordance with the E.E.C. Tendering Procedure the specification for the supply of uniforms was advertised in the European Journal for the required period of 52 days as laid down in the "Open Tendering procedure" and details of the tender prices submitted are shown at the Appendix to this report.

2.2 When using the E.U. procedures the advert is required to state the criteria to be used by the Council in deciding which tender to accept and the procedure gives two options, either the "lowest price" or the "most economically advantageous tender" and if the latter is chosen, the procedure requires that the intended criteria must be stated. In the current situation the Department chose the "most economically advantageous tender" and specified the criteria to be used in making a decision as follows:-

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- a) current price
- b) quoted delivery price
- c) quality and compliance
- d) after sales service
- e) technical merit

3. To determine the cheapest tender in each group a model was constructed based on the Department's requirements. This model was applied to each tender bid with the results as shown in the Appendix to this report.
4. Samples from the companies submitting the three cheapest bids for each tender were submitted to the Consumer Department of Caledonian University for an opinion on the quality of each garment and taking account of the subsequent report and the conditions outlined in 2.2 it is was their opinion that the Council accept the undemoted tenders:-

Tender A

The two cheapest tenders submitted by Messrs Orchard, Warwick and Messrs Greenham Trading, Uddingston respectively were set aside for the reasons outlined in the Appendix to this report and the tender was awarded to Messrs Arco, Edinburgh.

Tender B

The cheapest tender submitted by Messrs Gilt Edged, Glasgow was accepted.

Tender C

As no samples were received from the cheapest tenderer, Messrs MIT-Casuals Ltd and as this was a condition of the tender, this tender was set aside and the second cheapest tender submitted by Messrs Bell Apparel Ltd, Cannock was accepted.

5. In accordance with the Standing Orders, as the value of the tenders in each group was less than £20,000 the Department accepted the tenders as described at paragraph 4 above.

BACKGROUND PAPERS

The tender documents from the companies who submitted tenders are held at the Environmental Services Department.

M'Kenzie L. Hutton.

APPENDIX

TENDER A - Shirts, Blouses, Ties, Polo Shirts and Pullovers

| Company Name | Total Cost Using Model | Comments from Caledonian University |
|---|---|---|
| Orchard (KCD) Ltd, Nuneaton, WARWICK. CV13 6HS | £11,603.25 Cheapest Tender | All garments were of standard quality however the collar on the shirt has a loose fit which would result in poor appearance. No fibre content on pullover but appears to be high in acrylic which results in poor appearance and loss of shape during washing. |
| Greenham Trading Ltd, Bothwell Park Industrial Estate, UDDINGSTON. G71 6NZ | £13,145.80 | Standard quality garments, however ladies blouses and gents tie do not have the neat appearance of the ARCO garments. |
| Arco East Scotland, Avonmill Industrial Estate, Linlithgow Bridge, EDINBURGH. EH49 7QY | £13,182.15 RECOMMENDED TENDER | Standard quality garments suitable for the use intended. These garments offer the best appearance and neatness. Clip-on tie is more suitable for use intended from a safety point of view. |
| City Uniform Manufacturing Co. Ltd, Woolpack Lane, NOTTINGHAM. NG1 1GB | £14,513.50 | |
| Rosco Industrial, Skew Bridge, Laurieston, FALKIRK. FK2 9PA | £14,854.34 | |
| Bell Apparel Ltd, Hawkins Dr, Off Lodge Lane, CANNOCK. WS11 3XD Telford, SHROPSHIRE. TF1 4NF | £14,903.75 | |
| Wessex Textiles Ltd, Chelston Business Park, Wellington, SOMERSET. TA21 9JH | £15,077.25 | |
| Gilt Edged, 67 Saltmarket, GLASGOW. | £15,604.25 | |
| Parker Merchanting Ltd, Whitehouse Road, STIRLING. FK7 7SJ | £15,692.50 | |
| Toetectors Ltd, Toetector House, Crown Way, Rushden, NORTHANTS. NN10 6AX | £17,175.13 | |
| Burlington Uniforms 213 City Road, LONDON. EC1U 1JN | £17,872.25 | |
| MIT-Casuals Ltd, Unit 3 RPL House, Ward Road, Mount Farm Industrial Estate, MILTON KEYNES. MK1 1JA | £21,248.45 | |

**TENDER B - Ladies & Gents Winter and Summer Weight Trousers
Ladies Winter and Summer Weight Skirts**

| Company Name | Total Cost Using Model | Comments from Caledonian University |
|---|--|---|
| Gilt Edged, 67 Saltmarket, GLASGOW. | £11,336.85 - CHEAPEST TENDER | Good quality garments with good seam allowances and hems. Garments would be more than suitable for the use intended |
| Bell Apparel Ltd, Hawkins Dr, Off Lodge Lane, CANNOCK. WS11 3XD Telford, SHROPSHIRE. TF1 4NF | £11,359.95 | Garments are more likely to wear and tear. Seams and hem are too small for minor alterations. |
| Wessex Textiles Ltd, Chelston Business Park, Wellington, SOMERSET. TA21 9JH | £11,376.75 | Garments did not meet the fabric quality required in the tender documents |
| City Uniform Manufacturing Co. Ltd, Woolpack Lane, NOTTINGHAM. NG1 1GB | £11,907.00 | |
| Rosco Industrial, Skew Bridge, Laurieston, FALKIRK. FK2 9PA | £12,921.51 | |
| Greenham Trading Ltd, Bothwell Park Industrial Estate, UDDINGSTON. G71 6NZ | £13,580.28 | |
| Burlington Uniforms, 213 City Road, LONDON. EC1U 1JN | £14,488.95 | |
| MIT-Casuals Ltd, Unit 3 RPL House, Ward Road, Mount Farm Industrial Estate, MILTON KEYNES. MK1 1JA | £14,491.05 | |
| Arco East Scotland, Avonmill Industrial Estate, Linlithgow Bridge, EDINBURGH. EH49 7QY | £15,002.82 | |
| Toetectors Ltd, Toetector House, Crown Way, Rushden, NORTHANTS. NN10 6AX | £17,580.57 | |

TENDER C - Waterproof Jackets and Trousers

| Company Name | Total Cost Using Model | Comments from Caledonian University |
|---|--|--|
| MIT-Casuals Ltd, Unit 3 RPL House, Ward Road, Mount Farm Industrial Estate, MILTON KEYNES. MK1 1JA | £6,552 - Cheapest Tender | No sample submitted |
| Bell Apparel Ltd, Hawkins Dr, Off Lodge Lane, CANNOCK. WS11 3XD Telford, SHROPSHIRE. TF1 4NF | £8,400.21 RECOMMENDED TENDER | Good quality, versatile waterproof jacket and trousers |
| Arco East Scotland, Avonmill Industrial Estate, Linlithgow Bridge, EDINBURGH. EH49 7QY | £11,021.00 | Standard quality jacket, however not all seems are taped which can lead to water seepage |
| Rosco Industrial, Skew Bridge, Laurieston, FALKIRK. FK2 9PA | £11,627.07 | |
| Haxton Safety Ltd, 154 Lower Millgate, UDDINGSTON. | £12,312.30 | |
| Wessex Textiles, Chelston Business Park, Wellington, SOMMERSET. TA21 9JH | £13,090.35 | |
| Parker Merchating, Whitehouse Road, STIRLING. FK7 7SJ | £14,203.28 | |