

NORTH LANARKSHIRE COUNCIL

REPORT

To: ENVIRONMENTAL SERVICES COMMITTEE	Subject: Vehicle Replacement Programme - Purchase/Lease of Vehicles 1998/99
From: DIRECTOR OF ENVIRONMENTAL SERVICES	
Date: 24th September, 1998 Ref: GB/DM/LJ	

PROPOSED DECISION

To accept the recommendation with regard to the purchase/lease of vehicles as detailed in the Recommendation Section to this report and listed in Appendix 2.

FINANCIAL RESOURCES

Monies have been allowed within the Department's budget for the purchase/lease of vehicles.

REPORT1. Background

The vehicles described in this report are part of the Council's Vehicle Replacement Programme.

2. Tenders

2.1 In accordance with the E.U. Tendering Procedures the specification for the supply of vehicles was advertised in the European Journal for the required period of fifty- two days as laid down in the "Open Tendering Procedure". Details of the tender prices submitted are shown in Appendix 1 of this report.

2.2 When using E.U. procedures the advert is required to state the criteria to be used by the Council in deciding which tender to accept and the procedure gives two options, either the "lowest price" or the "most economically advantageous tender" and if the latter is chosen, the procedure requires that the intended criteria must be stated. In the current situation the Department chose the "most economically advantageous tender" and specified the criteria to be used in making a decision as follows:-

- a) current price
- b) quoted delivery date
- c) quality and compliance with specification
- d) level of uniformity and existing fleet
- e) after sales service
- f) technical merit
- g)/....

- g) running costs
- h) technical assistance

2.3 The reason behind the use of this criteria is to allow the Council to avoid the position of having to accept vehicles which, although cheapest, do not conform to the existing standards of uniformity within the current fleet and also to avoid the situation of buying vehicles where the back-up may not be up to the standard required by the Department.

RECOMMENDATION

Taking the above criteria into account and applying it to the tenders for the various vehicles my opinion in each case is as follows:-

QA/TRA/98/51- One 26tonne chassis cab

Accept the cheapest tender submitted by Central Motors (Calderbank) Ltd,

QA/TRA/98/52 - One Pedestrian Controlled Suction Sweeper

The cheapest tender submitted by Alpha Plus Scotland Ltd should be set aside as it does not fully comply with the specification. The second cheapest tender submitted by Jack Allen (Sales and Service) Ltd should also be set aside as this sweeper is a new model with none at present being used in Scotland. A demonstration of the sweeper was arranged and the report from the Cleansing Section indicated that the sweeper was not suitable for their requirements.

Therefore, accept the third cheapest tender submitted by Applied Sweepers Ltd who supply the existing sweepers used in the Department at an additional cost of £448.00.

QA/NL/TRA/98/53 - Two Wheel Drive Dump Truck

Accept the tender submitted by North British Tractors Ltd.

QA/NL/98/54 - 7500kg Tipper With Demount Equipment

Accept the tender submitted by Lex Commercials Ltd.

BACKGROUND PAPERS

The tender documents from the Companies who submitted tenders are held at the Environmental Services Department.

M. Kenzie L. Hutton

Appendix 1

Specification Number	Name of Company Submitting Tender	Price
QA/TRA/98/51	Central Motors (Calderbank) Ltd 105 Carlisle Road Airdrie	£46,863.00
	Lex Commercials Ltd 8 Southwardpark Court Wardpark South Cumbernauld	47406
	Colin Hutton Ltd 40 Stronend Street Glasgow	50344
QA/TRA/98/52	Alpha Plus (Scotland) Ltd Middleton Hall Uphall West Lothian	9950
	Jack Allen (Sales and Service) Ltd Customer Support Centre Northgate Albridge West Midlands	10100
	Applied Sweepers Ltd Bankside, Falkirk	£10,548.00
QA/TRA/98/53	North British Tractors Ltd Stirling Road Industrial Estate Dykehead Road Airdrie	£8,750.00
QA/TRA/98/54	Lex Commercials Ltd 8 Southwardpark Court Wardpark South Cumbernauld	33764

Appendix 2

Specification No.	Company Submitting Tender	No. Required	Cost per Unit (£)	Total Cost (£)
QA/TRA/98/51	Central Motors (Calderbank) Ltd 105 Carlisle Road Airdrie	1	46863	46,863.00
QA/TRA/98/52	Applied Sweepers Ltd, Bankside, Falkirk	1	10548	10,548.00
QA/TRA/98/53	North British Tractors Ltd Stirling Road Industrial Estate, Airdrie	1	8750	8750
QA/TRA/98/54	Lex Commercials Ltd, 8 South Wardpark Court, Cumbernauld	1	33764	33,764.00