

## REPORT

To: ENVIRONMENTAL SERVICES	Subject: Vehicle Replacement Programme - Purchase/Lease of Vehicles 1998/99
From: DIRECTOR OF ENVIRONMENTAL SERVICES	
Date: 4th November, 1998 Ref: GB/DM/LJ	

**PROPOSED DECISION**

To accept the recommendation with regard to the purchase/lease of vehicles as detailed in the Recommendation Section to this report and listed in Appendix 2.

**FINANCIAL RESOURCES**

Monies have been allowed within the Department's budget for the purchase/lease of vehicles.

**REPORT**1. Background

The vehicles described in this report are part of the Council's Vehicle Replacement Programme.

2. Tenders

2.1 In accordance with the E.U. Tendering Procedures the specification for the supply of vehicles was advertised in the European Journal for the required period of fifty- two days as laid down in the "Open Tendering Procedure". Details of the tender prices submitted are shown in Appendix 1 of this report.

2.2 When using E.U. procedures the advert is required to state the criteria to be used by the Council in deciding which tender to accept and the procedure gives two options, either the "lowest price" or the "most economically advantageous tender" and if the latter is chosen, the procedure requires that the intended criteria must be stated. In the current situation the Department chose the "most economically advantageous tender" and specified the criteria to be used in making a decision as follows:-

- a) current price
- b) quoted delivery date
- c) quality and compliance with specification
- d) level of uniformity and existing fleet
- e) after sales service
- f) technical merit
- g)/....

- g) running costs
- h) technical assistance

2.3 The reason behind the use of this criteria is to allow the Council to avoid the position of having to accept vehicles which, although cheapest, do not conform to the existing standards of uniformity within the current fleet and also to avoid the situation of buying vehicles where the back-up may not be up to the standard required by the Department.

## RECOMMENDATION

Taking the above criteria into account and applying it to the tenders for the various vehicles my opinion in each case is as follows:-

### **QA/TRA98/2b - Twelve 1665kg Vans**

Accept the cheapest tender submitted by Citroen, Glasgow.

### **QA/TRA/98/3b - Thirteen 2830kg Vans**

Accept the cheapest tender submitted by Lex Commercials Ltd, Cumbernauld.

### **QA/TRA/98/7b - Five 3500kg Crew Cab Tippers**

Accept the cheapest tender submitted by Taggarts Motor Group Ltd, Motherwell.

### **QA/TRA/98/9a - Two 2650kg Double Cab 4x4 Pick-ups**

Accept the cheapest tender submitted by John Martin Group Ltd, Glasgow.

### **QA/TRA/98/16b - Four 1680kg Vans with Rear Seat Conversion**

Accept the cheapest tender submitted by Citroen, Glasgow.

### **QA/TRA/98/21d - One 4x4 Small Highway Tractor**

Accept the cheapest tender submitted by Scottish Grass Machinery.

### **QA/TRA/98/22b - One 2500kg Pick-up**

Accept the cheapest tender submitted by John Martin Group Ltd, Glasgow.

### **QA/TRA/98/24b - One 26000kg 6x4 Refuse Collection Vehicle**

Set aside the cheapest tender submitted by Farid Municipal Vehicles as the performance of previous demonstration vehicle did not meet the standards required by the Department. Accept the second cheapest tender submitted by Lex Commercials Ltd, Cumbernauld at an additional cost of £75.

### **QA/TRA/98/25b - One 4x2 Dual Sweep Road Sweeper**

Accept the cheapest tender option submitted by Kerr and Smith (Cumnock) Ltd, Glasgow.

### **QA/TRA/98/27a/...**

### **QA/TRA/98/27a - Four 4000kg Driver Operated Compact Suction Sweeper**

Accept the cheapest tender submitted by Schmidt (UK) Ltd, Peterborough.

**QA/TRA/98/32b - One 2650kg Single Cab 4x4 Pick-up**

Accept the cheapest tender submitted by Watson of Airdrie.

**QA/TRA/98/33a - Two 3500kg Minibuses with Wheelchair Lift**

Accept the cheapest tender submitted by Oughtred Harrison,

**QA/TRA/98/34a - Nine 28 Seater Accessible Buses with Rear Passenger Tail Lift**

Accept the cheapest tender submitted by Colin Hutton Group Ltd, Glasgow.

**QA/TRA/98/35a - Three 18 Seater Accessible Buses with Passenger Tail Lift**

Accept the cheapest tender submitted by Colin Hutton Group Ltd, Glasgow.

**QA/NL/TRA/98/45a - One 4x4 Large Highway Tractor**

Accept the cheapest tender submitted by Scottish Grass Machinery, Inverkeithing.

**QA/TRA/98/48a - One Backhoe/Loader**

Set aside the cheapest tender submitted by Saville Tractors Ltd as previous use of Case vehicles and plant within the former Monklands District, Motherwell District and Strathclyde Regional Councils' showed that Case Tractors were costly to maintain and can lead to lengthy down time. Accept the second cheapest tender submitted by Finning (UK) Ltd, Hamilton at a total additional cost of £1,160.00.

**QA/TRA/98/55a - One 4x4 Large Highway Tractor with Loader and Agricultural Tyres**

Accept the cheapest tender submitted by Scottish Grass Machinery, Inverkeithing.

**QA/TRA/98/55b - One 4x4 Large Highway Tractor with Loader**

Accept the cheapest tender submitted by Scottish Grass Machinery, Inverkeithing.

**QA/TRA/98/56 - Two 4x4 Small Highway Tractors Suitable for Golf Course**

Accept the cheapest tender submitted by Scottish Grass Machinery, Inverkeithing.

**QA/TRA/98/57a - Four 5.2 tonne Long Wheel Bases with Bin Lift**

Accept the cheapest tender submitted by Fleming and Taylor Ltd, Airdrie.

**QA/TRA/98/57b - Four 5.2 tonne Short Wheel Bases with Bin Lift**

Accept the cheapest tender submitted by Fleming and Taylor Ltd, Airdrie.

**QA/TRA/98/58/...**

**QA/TRA/98/58 - One 6x4 Refuse Collection Vehicle**

Set aside the cheapest tender submitted by Haller (UK) Ltd as the technical merit and after sales service of this Company gave cause for concern in the former Monklands District Council. The Company previously refused to honour an agreement on warranty costs for the Bin Wash Vehicle reached in good faith with their local agents. The refuse collection body in this tender has not previously been used by the Cleansing Department.

The second cheapest tender, submitted by Farid Municipal Vehicles, should also be set aside as the performance of a previous demonstration vehicle did not meet the Department's standards.

Accept the third cheapest tender submitted by Central Motors (Calderbank) Ltd, Airdrie at a total additional cost of £4,429.00.

**QA/TRA/98/59 - One 4x2 Dual Sweep Single Steer Road Sweeper**

Accept the cheapest tender submitted by Lex Commercials Ltd, Cumbernauld.

**QA/TRA/98/60 - Two 8x4 Rear End Loader, Industrial Refuse Collection Vehicles with Skip Lifting Arms**

Set aside the cheapest tender submitted by Jack Allen (Sales and Service) Ltd as the vehicle is new to the market with no vehicles at present being used in Scotland. Accept the second cheapest tender submitted by Colin Hutton Group at a total additional cost of £338.00.

**BACKGROUND PAPERS**

The tender documents from the Companies who submitted tenders are held at the Environmental Services Department.

*M'Kenzie H. Hutton*

Appendix 1		
List of Prices Submitted for Each Tender		
<b>QA/TRA/98/2b</b>		
Name of Company	Make and Model	Total Cost
<b>Citroen, Glasgow</b>	<b>Berlingo</b>	<b>85,711.20</b>
Ian Skelly Ltd	Volkswagen Caddy Van	97,632.00
Watson of Airdrie	Vauxhall Combo	98,070.00
Kerr and Smith	Vauxhall Combo	98,196.00
John Martin Group Ltd	Nissan Vanette	104,344.18
Clanford Motors Ltd	Ford Escort	104,376.00
<b>QA/TRA/98/3b</b>		
Name of Company	Make and Model	Total Cost
<b>Lex Commercials Ltd</b>	<b>LDV Convoy</b>	<b>129,740.00</b>
Taggarts (Motherwell) Ltd	LDV Convoy	135,135.00
Citroen, Glasgow	Citroen Relay	138,088.60
Ian Skelly Ltd	Volkswagen 1200 Transporter	149,760.00
Clanford Motors Ltd	Ford Transit	170,560.00
<b>QA/TRA/98/7b</b>		
Name of Company	Make and Model	Total Cost
<b>Taggarts (Motherwell) Ltd</b>	<b>LDV Convoy</b>	<b>75,275.00</b>
Lex Commercials Ltd	LDV Convoy	77,800.00
Kerr and Smith	Iveco Daily 35.8	79,815.00
Trent Industries Ltd	LDV Convoy	81,450.00
Colin Hutton Group Ltd	Isuzu NKR	84,925.00
Clanford Motors Ltd	Ford Transit	91,525.00
Ian Skelly Ltd	Volkswagen LT35 LWB	94,260.00
<b>QA/TRA/98/9a</b>		
Name of Company	Make and Model	Total Cost
<b>John Martin Group</b>	<b>Nissan Pick-up</b>	<b>28,550.30</b>
Watson of Airdrie	Vauxhall Brava	30,208.04
Kerr and Smith	Vauxhall Brava	31,345.00
<b>QA/TRA/98/16b</b>		
Name of Company	Make and Model	Total Cost
<b>Citroen, Glasgow</b>	<b>Citroen Berlingo</b>	<b>31,438.00</b>
Ian Skelly Ltd	Volkswagen Caddy	34,444.00
Watson of Airdrie	Vauxhall Combo	35,052.00
John Martin Group	Nissan Vanette	36,541.36
Kerr and Smith	Vauxhall Astravan	40,784.00
<b>QA/TRA/98/21d</b>		
Name of Company	Make and Model	Total Cost
<b>Scottish Grass Machinery</b>	<b>Renault Ceres 320</b>	<b>37,596.00</b>
Saville Tractors Ltd	Case International Cx60LP	39,578.00
Hamilton Bros Engineering Ltd	Massey Ferguson 4225	42,236.00
G. Reekie Group Ltd	Massey Ferguson 4225	42,900.00
<b>QA/TRA/98/22b</b>		

Name of Company	Make and Model	Total Cost
<b>John Martin Group Ltd</b>	<b>Nissan Pick-up</b>	<b>9,522.09</b>
Watson of Airdrie	Vauxhall Brava	10,223.07
Kerr and Smith	Vauxhall Brava	10,388.50
Lex Commercials Ltd	No tender submission	
<b>QA/TRA/98/24b</b>		
Name of Company	Make and Model	Total Cost
Farid Municipal Vehicles	ERF/Farid/Zoeller	105,213.00
<b>Lex Commercials Ltd</b>	<b>Leyland Daf/Heil/Zoeller</b>	<b>105,288.00</b>
Faun Municipal Vehicles Ltd	Seddon/Rotopress/Faun Auto	106,856.00
Faun Municipal Vehicles Ltd	ERF/Rotopress/Faun Auto	107,936.00
Central Motors (Calderbank) Ltd	Seddon/Heil/Zoeller	109,950.00
PDE Geesink Ltd	Seddon/PDE Vulture/Terberg	119,041.00
Lex Commercials Ltd	Leyland Daf/Norba/Zoeller	119,328.00
PDE Geesink Ltd	Leyland Daf/PDE Vulture/Terberg	119,863.00
Jack Allen (Sales and Service) Ltd	ERF	120,167.00
Lex Commercials Ltd	Leyland Daf/PDE Vulture/Zoeller	120,388.00
Faun Municipal Vehicles Ltd	Seddon/Variopress/Zoeller	120,491.00
PDE Geesink Ltd	Volvo/PDE Vulture/Terberg	120,900.00
Faun Municipal Vehicles Ltd	ERF/Variopress/Zoeller	121,571.00
Colin Hutton Group Ltd	Foden/Norba/Terberg	122,943.00
<b>QA/TRA/98/25b</b>		
Name of Company	Make and Model	Total Cost
<b>Kerr and Smith</b>	<b>Iveco Ford 100E</b>	<b>62,244.00</b>
Lex Commercials Ltd	Leyland Daf FA45	63,370.00
Johnston Engineering Ltd	Leyland Daf FA45	63,595.63
Lex Commercials Ltd	Leland Daf FA45	66,922.00
Jack Allen (Sales and Service) Ltd	Leyland Daf FA55	70,800.00
<b>QA/TRA/98/27a</b>		
Name of Company	Make and Model	Total Cost
<b>Schmidt UK Ltd</b>	<b>Schmidt Compact 151</b>	<b>165,521.00</b>
Alpha Plus Scotland Ltd	Hako Citymaster 1750	166,780.00
Johnston Engineering Ltd	Johnston 2000 HSC	182,534.00
Jack Allen (Sales and Service) Ltd	JA Powersweep 20	183,400.00
<b>QA/TRA/98/32b</b>		
Name of Company	Make and Model	Total Cost
Watson of Airdrie	Vauxhall Brava	13,773.12
Kerr and Smith	Vauxhall Brava	14,254.50
<b>QA/TRA/98/33a</b>		
Name of Company	Make and Model	Total Cost
<b>Oughtred and Harrison (Facilities) Ltd</b>	<b>LDV 3.5</b>	<b>47,000.00</b>
Mellor Vancraft	LDV 3.5	47,424.00
Pocklington Coachworks	LDV 3.5	50,000.00
Taggarts (Motherwell) Ltd	LDV 3.5	52,580.00
Lex Commercials Ltd	LDV 3.5	53,180.00
Kerr and Smith	Iveco Daily 35.10	53,642.00
Ian Skelly Ltd	Volkswagen LT 35	56,640.00
Autoservice International	Mercedes Benz	70,000.00

<b>QA/TRA/98/34a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Colin Hutton Group Ltd</b>	<b>Isuzu NQR</b>	<b>460,323.00</b>
Leicester Carriage Builders	Mercedes Benz	477,900.00
W.B.S. Keillor Ltd	Mercedes Benz	485,883.00
Mellor Coachcraft	Mercedes Benz	523,116.00
U.V.G. Wales Ltd	Mercedes Benz	538,978.50
<b>QA/TRA/98/35a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Colin Hutton Group Ltd</b>	<b>Isuzu NQR</b>	<b>144,441.00</b>
Kerr and Smith	Iveco Daily 59.12	148,524.00
W.B.S. Keillor Ltd	Mercedes Benz	150,501.00
Mellor Coachcraft	Mercedes Benz	164,889.00
U.V.G. Wales Ltd	Mercedes Benz	173,062.50
<b>QA/TRA/98/45a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Scottish Grass Machinery</b>	<b>Renault Ceres 330</b>	<b>19,373.00</b>
Saville Tractors Ltd	Case International CX70LP	20,623.00
Hamilton Bros (Engineering) Ltd	Massey Ferguson 4235	22,125.00
G. Reekie Group Ltd	Massey Ferguson 4235	22,475.00
<b>QA/TRA/98/48a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
Saville Tractors Ltd	Case 580 Super Le	29,000.00
<b>Finning (UK) Ltd</b>	<b>Caterpillar 428 Backhoe Loader</b>	<b>30,160.00</b>
Scot JCB Ltd	JCB 3CX Sitemaster	31,500.00
<b>QA/TRA/98/55a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Scottish Grass Machinery</b>	<b>Renault Ceres 330</b>	<b>23,532.00</b>
Saville Tractors Ltd	Case International	23,893.00
Hamilton Bros (Engineering) Ltd	Massey Ferguson 4235	26,570.00
G. Reekie Group Ltd	Massey Ferguson 4235	27,050.00
<b>QA/TRA/98/55b</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Scottish Grass Machinery</b>	<b>Renault Ceres 330</b>	<b>24,802.00</b>
Saville Tractors Ltd	Case International CX70LP	25,583.00
Hamilton Bros (Engineering) Ltd	Massey Ferguson 4235	27,926.00
G. Reekie Group Ltd	Massey Ferguson 4235	28,300.00
<b>QA/TRA/98/56</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Scottish Grass Machinery</b>	<b>Renault Groundsman 230</b>	<b>47,356.00</b>
Hamilton Bros (Engineering) Ltd	Massey Ferguson 4220	47,650.00
Saville Tractors Ltd	Case International CX60LP	47,948.00
G. Reekie Group Ltd	Massey Ferguson 4220	48,350.00
<b>QA/TRA/98/57a</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>

<b>Fleming and Taylor (Airdrie) Ltd</b>	<b>Iveco Daily 52.10</b>	<b>103,360.00</b>
Renault Trucks Glasgow	Renault Messenger	104,800.00
Fleming and Taylor	Iveco Daily 52.10	105,075.20
Kerr and Smith	Iveco Daily 52.10	108,140.00
Volvo Truck and Bus (Scotland) Ltd	Mitsubishi Canter	109,540.00
<b>Schmidt UK Ltd (Body price only)</b>	Schmidt Derby 3M	28,780.00
<b>QA/TRA/98/57b</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Fleming and Taylor (Airdrie) Ltd</b>	<b>Iveco Daily 52.10</b>	<b>104,000.00</b>
Fleming and Taylor (Airdrie) Ltd	Iveco Daily 52.10	104,160.00
Renault Trucks Glasgow	Renault Messenger	104,800.00
Kerr and Smith	Iveco Daily 52.10	106,628.00
Volvo Truck and Bus (Scotland) Ltd	Mitsubishi Canter	109,540.00
Fleming and Taylor (Airdrie) Ltd	Iveco Daily 52.10.	109,984.00
<b>Schmidt UK Ltd (Body price only)</b>	Schmidt Derby 2.5M	7,045.00
<b>QA/TRA/98/58</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
Haller UK Ltd	ERF/Haller	88,521.00
Farid Municipal Vehicles	ERF/Farid	89,613.00
<b>Central Motors (Calderbank) Ltd</b>	<b>Seddon/Hiel</b>	<b>92,950.00</b>
Faun Municipal Vehicles Ltd	Seddon/Rotopress	96,371.00
Faun Municipal Vehicles Ltd	ERF/Rotopress	97,451.00
PDE Geesink Ltd	Seddon/PDE Vulture	104,041.00
Jack Allen (Sales and Service) Ltd	ERF/JA Swinglink	104,267.00
Lex Commercials Ltd	Leyland Daf/Norba	104,331.00
Partek Cargotec Ltd	Leyland Daf/Norba	104,606.00
PDE Geesink Ltd	Leyland Daf/PDE Vulture	104,863.00
Lex Commercials Ltd	Leyland Daf/PDE Vulture	104,888.00
Faun Municipal Vehicles Ltd	Seddon/Variopress	104,891.00
ERF Strathclyde Ltd	ERF/JA Swinglink	105,071.00
ERF Strathclyde Ltd	ERF/Norba	105,714.00
Faun Municipal Vehicles Ltd	ERF/Variopress	105,971.00
ERF Strathclyde Ltd	ERF/PDE Vulture	106,121.00
PDE Geesink Ltd	Volvo/PDE Vulture	106,330.00
Colin Hutton Group Ltd	Foden/Norba	108,546.00
<b>QA/TRA/98/59</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
<b>Lex Commercials Ltd</b>	<b>Leyland Daf FA45</b>	<b>68,019.00</b>
Kerr and Smith	Iveco Ford 140E	71,736.00
Lex Commercials Ltd	Leyland Daf FA55	72,722.00
Johnston Engineering Ltd	Leyland Daf FA55	73,686.00
Volvo Truck and Bus (Scotland) Ltd	Volvo FL614	76,323.00
Jack Allen (Sales and Service) Ltd	Leyland Daf FA55	76,400.00
<b>QA/TRA/98/60</b>		
<b>Name of Company</b>	<b>Make and Model</b>	<b>Total Cost</b>
Jack Allen (Sales and Service) Ltd	ERF/JA Swinglink	210,150.00
<b>Colin Hutton Group Ltd</b>	<b>Foden/Heil</b>	<b>210,488.00</b>
Jack Allen (Sales and Service) Ltd	ERF/Big Bite	214,200.00
Central Motors (Calderbank) Ltd	Seddon/Heil	214,912.00



Haller UK Ltd	ERF/Haller	216,200.00
PDE Geesink Ltd	Seddon/PDE Vulture	216,432.00
Lex Commercials Ltd	Leyland Daf/Heil	219,026.00
PDE Geesink Ltd	ERF/PDE Vulture	222,100.00
PDE Geesink Ltd	Leyland Daf/PDE Vulture	224,456.00
PDE Geesink Ltd	Volvo/PDE Vulture	225,894.00
ERF Strathclyde Ltd	ERF/PDE Vulture	225,900.00
Lex Commercials Ltd	Leyland Daf/PDE Vulture	227,606.00
ERF Strathclyde Ltd	ERF/JA Big Bite	228,960.00
Lex Commercials Ltd	Leyland Daf/JA Big Bite	231,316.00

## Appendix 2

Specification No.	Company Submitting Tender	No. Required	Cost per Unit (£)	Total Cost (£)
QA/TRA/98/2b	Citroen, Glasgow 58/68 Finnieston Street Glasgow	12	7143	85,711.20
QA/TRA/98/3b	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	13	9980	129,740.00
QA/TRA/98/7b	Taggarts (Motherwell) Ltd Knowetop, MOTHERWELL. ML1 2AQ	5	15055	75,275.00
QA/TRA/98/9b	John Martin Group Ltd, 274-302 Shields Road, GLASGOW. G41 1LA	2	14275	28,550.30
QA/TRA/98/16b	Citroen, Glasgow 58/68 Finnieston Street Glasgow	4	7860	31,438.00
QA/TRA/98/21d	Scottish Grass Machinery, SGM House, Belleknowes, INVERKEITHING. KY11 1HZ	2	18,798.00	37,596.00
QA/TRA/98/22b	John Martin Group Ltd, 274-302 Shields Road, GLASGOW. G41 1LA	1	9522	9,522.09
QA/TRA/98/24b	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	1	105288	105,288.00
QA/TRA/98/25b	Kerr and Smith, 149 Kilbirnie Street, GLASGOW.	1	62244	62,244.00
QA/TRA/98/27a	Schmidt UK Ltd, Southgate Way, Orton Southgate, PETERBOROUGH. PE2 6GP	4	43259	165,521.00*
QA/TRA/98/32b	Watson Vauxhall, 24-48 High Street, AIRDRIE. ML6 0DU	1	13773	13,773.12
QA/TRA/98/33a	Oughtred and Harrison (Facilities) Ltd, Larsen Road, Goole, EAST YORKSHIRE. DN14 6XG	2	23500	47000
QA/TRA/98/34a	Colin Hutton Group Ltd, Stronend Street, GLASGOW	9	51147	460323
QA/TRA/98/35a	Colin Hutton Group Ltd, Stronend Street, GLASGOW	3	48147	144441
QA/TRA/98/45a	Scottish Grass Machinery, SGM House, Belleknowes, INVERKEITHING. KY11 1HZ	1	19373	19,373.00
QA/TRA/98/48a	Finning (UK) Ltd, Whistleberry Road HAMILTON. ML3 0EQ	1	30160	30160
QA/TRA/98/55a	Scottish Grass Machinery, SGM House, Belleknowes,	1	23532	23,532.00

	INVERKEITHING. KY11 1HZ			
QA/TRA/98/55b	Scottish Grass Machinery, SGM House, Belleknowes, INVERKEITHING. KY11 1HZ	1	24802	24802
QA/TRA/98/56	Scottish Grass Machinery, SGM House, Belleknowes, INVERKEITHING. KY11 1HZ	2	23678	47356
QA/TRA/98/57a	Fleming and Taylor (Airdrie) Ltd, 3 Callon Street, AIRDRIE. ML6 6BW	4	25840	103,360.00
QA/TRA/98/57b	Fleming and Taylor (Airdrie) Ltd, 3 Callon Street, AIRDRIE. ML6 6BW	4	26000	104000
QA/TRA/98/58	Central Motors (Calderbank) Ltd, Carlisle Road, AIRDRIE.	1	92950	92950
QA/TRA/98/59	Lex Commercials Ltd, 8 South Wardpark Court, Wardpark South, CUMBERNAULD. G67 3HE	1	68019	68019
QA/TRA/98/60	Colin Hutton Group Ltd, Stronend Street. GLASGOW.	2	105244	210488

\* Discount received for purchase of more than one vehicle.