

REPORT

To: ENVIRONMENTAL SERVICES COMMITTEE		Subject: VEHICLE PROCUREMENT	
From: HEAD OF LAND SERVICES			
Date 30 OCTOBER 2012	Ref: CM/BC/GG		

1. Purpose

- 1.1 The purpose of this report is to seek homologation of the action taken by the Executive Director of Corporate Services following consultation with the Convener of Environmental Services, in approving the acquisition of 10 (ten) 7.5t Food Waste Collection Vehicles.

2. Background

- 2.1 Environmental Services Committee approved the Zero Waste Plan report in June 2012. Specifically the committee approved the procurement of 10 (ten) 7.5t Food Waste Collection Vehicles to commence collection from November 2012
- 2.2 It has been identified that the specified vehicles can be procured through the Scotland Excel framework agreement for the supply and delivery of heavy and municipal vehicles – schedule number 27/09 PC-03.
- 2.3 After consultation with in-house procurement it was agreed that a mini competition would be conducted to ensure that best value was achieved. All suppliers on the framework were invited to submit a quote.

3. Tenders

- 3.1 An evaluation team was appointed to evaluate the mini competition bids. Tenders were evaluated on the basis of the “most economically advantageous” using the published award criteria and applying a 60/40 price/quality ratio. The outcome of the evaluation is detailed below.

	Western Commercials	Kerr & Smith	Imperial Commercials (Option 1 Farid)	Imperial Commercials (Option 2 Geesink)
Price after Evaluation	£580,270	£524,920	£592,560	£558,570
Price Weighted Score	53.67	60.00	52.27	56.15
Quality Weighted Score	40.00	28.91	36.64	25.55
Total Score	93.67	88.91	88.91	81.70
Overall Ranking	1	=2	=2	4

- 3.2 The evaluation of the tender responses identifies Western Commercials as providing the most economically advantageous response.
- 3.3 Western Commercials offer was for the supply of 10 (ten) Mitsubishi Fuso TF 7C18/3400 with Farid Bodies.

3.4 Waste Management require to have vehicles in place by end of November to commence Food Waste Collection. As a result of this the tender was weighted so delivery scored highly within the quality section and Western Commercials meet all required delivery deadlines where all other bids could not.

3.5 It should be noted that one other tender envelope was received from Imperial Commercials Ltd (DAF) but contained no offer as they could not meet the delivery schedule.

4. Financial Implications

4.1 The new vehicle's will be subject to an operating lease and will be funded from Environmental Services Fleet Operations revenue budget.

4.2 The indicative annual leasing cost of the 10 vehicle's is £104,129.

4.3 The above lease costs are based on a 6 year lease period for all vehicles.

5 Recommendations

5.1 The committee are asked to homologate the decisions taken by the Executive Director of Corporate Services and the Convener of Environmental Services.



KENNETH WILSON
HEAD OF LAND SERVICES

Local Government Access to Information Act: for further information about this report please contact Graham Johnstone on 01698-506275