

NORTH LANARKSHIRE COUNCIL**REPORT**

To: ENVIRONMENTAL SERVICES COMMITTEE		Subject: FLEET PROCUREMENT 2014	
From: EXECUTIVE DIRECTOR OF REGENERATION & ENVIRONMENTAL SERVICES			
Date: 12 th August 2014	Ref: KW/GJ/JS		

1. INTRODUCTION

- 1.1 The purpose of this report is to seek homologation of the action taken by the Executive Director of Corporate Services following consultation with Convener of Environmental Services, in approving the acquisition of one hundred and fifty two vehicles. One hundred and thirty six vehicles meet the requirements of the 2014 light vehicle replacement programme, and sixteen additional vehicles for Housing and Social Work Services.

2. BACKGROUND

- 2.1 The Environmental Services Committee approved the procurement of one hundred and fifty two vehicles on the 28th January 2014. All vehicles were to be procured using the Scotland Excel Light Vehicle Framework agreement for the supply and delivery of light commercial vehicles, schedule number 06/12 PC-03.
- 2.2 This report details the outcome of this procurement exercise for these one hundred and fifty two vehicles.
- 2.3 An options appraisal was carried out by the service which showed that it was more cost effective for the one hundred and fifty two vehicles to be subjected to an operating leasing as opposed to outright purchase.
- 2.4 After consultation with procurement it was agreed that a mini competition would be conducted to ensure best value. The vehicles were broken down into lots, as detailed below, and suppliers on the framework were invited to compete.

Lot 1 - TRA/02a/2013 – 2,300kg LWB Panel Van (Quantity 29)

Lot 2 - TRA/02b/2013 – 2,100kg SWB Panel Van (Quantity 4)

Lot 3 - TRA/02c/2013 – 2,300kg LWB Factory built Crew Cab Panel Van with separate load area at rear (Quantity 6)

Lot 4 - TRA/04b/2013 – 3,200kg 4x4 Pick Up Double Cab (Quantity 2)

Lot 5 - TRA/05a/2013 – 3,000kg LWB Panel Van (Quantity 40)

Lot 6 - TRA/06a/2013 – 3,500kg LWB Panel Van (Quantity 1)

Lot 7 - TRA/07a/2013 – 3,500kg Chassis cab Luton Van with 500kg Tail lift (Quantity 3)

Lot 8 - TRA/08c/2013 – 3,500kg Chassis Cab Tipper with Separate Tool Pod (Quantity 10)

Lot 9 - TRA/08b/2013 – 3,500kg Chassis Cab Drop side with Separate Tool Pod (Quantity 11)

Lot 10 - TRA/08a/2013 – 3,500kg Double Cab Tipper (Quantity 36)

Lot 11 - TRA/00a/2013 – 4wd 5 Door car (Quantity 5)

Lot 12 - TRA/08d/2013 – 3,500kg Chassis Cab Drop side with tail-lift (Quantity 1)

Lot 13 - TRA/06c/2013 – 3,500kg Hi Roof Panel Van with 9 seat van conversation with load area (Quantity 4)

3. TENDERS

- 3.1 An evaluation team was appointed to evaluate the mini competition responses. Tenders were evaluated on the basis of the "most economically advantageous" using the published award criteria and applying a 70/30 price /quality ratio for all tenders.
- 3.2 A detailed report of bids received and scoring is detailed within Appendix 1 Evaluation Summary.

4. FINANCIAL IMPLICATIONS

- 4.1 The estimated annual leasing costs for the one hundred and fifty two vehicles is £410,273 per year and the user departments have been informed accordingly. The one hundred and thirty six replacement vehicles will be funded from the Regeneration & Environmental Services Fleet Section revenue budget of £3,325,080 (operating leases) and recharged to internal users and partners on a period basis. Any increase in annual leasing cost for the new vehicle will need to be funded by the user department. Housing and Social Work will need to increase their transport budget for the additional sixteen vehicles.
- 4.2 All vehicles lease costs are based on a five year lease period.

5. RECOMMENDATION

- 5.1 The Environmental Services committee are asked to homologate the decisions taken by the Executive Director Corporate Services, following consultation with the Convener of Environmental Services and accept the most economically advantageous tender.



KENNETH WILSON
HEAD OF ENVIRONMENT AND ESTATES

Local Government Access to Information Act: for further information about this report, please contact Graham Johnstone on 01698-50627

APPENDIX 1 – EVALUATION SUMMARY

Lot 1 – TRA/02a/2013 – 2,300kg LWB Panel Van – 29 Vehicles

Build 1 – Mears (8 Vehicles – Option 1)

Mears has a requirement for these 8 vehicles and evaluation was based on supplying these eight vehicles in white complete with options of standard interior panelling, roof vent, roof rack, and pipe carrier.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£102,504.00	70.00	30.00	100	1

Build 2 – Mears (16 Vehicles – Option 2)

Mears has a requirement for 16 vehicles and evaluation was based on supplying these sixteen vehicles in white complete with options of standard interior panelling, roof rack, and pipe carrier.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£203,008.00	70.00	30.00	100	1

Build 3 – Land Management (4 Vehicles - Option 3)

Land Management has a requirement for 4 vehicles and evaluation was based on supplying these four vehicles in yellow complete with option of standard interior panelling.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£50,712.00	67.66	30.00	97.66	1
Imperial Commercial	£49,221.20	69.78	24.05	93.83	2
General Motors	£49,592.32	69.25	23.13	92.38	3
Peugeot	£51,445.00	66.61	24.05	90.66	4
Lookers	£49,068.80	70.00	16.60	86.60	5
Evans Halshaw	£51,158.32	67.02	6.18	73.20	6

Build 4 – Housing & Social Work Services (1 Vehicle - Option 4)

Social Work has a requirement for 1 vehicle and evaluation was based on supplying this one vehicle in solid colour yellow complete with option of standard interior panelling.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£12,678.00	67.66	30.00	97.66	1
Imperial Commercial	£12,305.30	69.78	24.05	93.83	2
General Motors	£12,398.08	69.25	23.13	92.38	3
Peugeot Motor Company	£12,861.25	66.61	24.05	90.66	4
Lookers	£12,267.20	70.00	16.60	86.60	5
Evans Halshaw	£12,789.58	67.02	6.18	73.20	6

Lot 2 – TRA/02b/2013 – 2,100kg SWB Panel Van – 4 Vehicles**Build 1 – Land Management (4 Vehicles - Option 1)**

Land Management has a requirement for 4 vehicles and evaluation was based on supplying these four vehicles in yellow complete with option of standard interior panelling.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers	£40,620.32	70.00	28.14	98.14	1
Arnold Clark Kilmarnock	£42,556.12	66.66	28.86	95.52	2
General Motors	£47,280.00	64.91	28.86	93.77	3
Renault UK	£53,960.00	47.01	30.29	77.30	4
Peugeot Motor Company	£41,046.00	69.27	7.00	76.27	5
Imperial Commercial	£43,593.20	64.88	7.71	72.59	6
AM Philip	£47,280.00	58.52	14.00	72.52	7
Volkswagen Edinburgh	£50,712.00	52.61	19.69	72.30	8
Evans Halshaw	£50,761.12	52.52	6.57	59.10	9

Lot 3 – TRA/02c/2013 – 2,300kg LWB Crew Cab Panel Van with Load area – 6 Vehicles

Waste Management has a requirement for 6 vehicles and evaluation was based on supplying these six vehicles in yellow complete with option of standard interior panelling.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£80,628.00	50.47	30.00	80.47	1
Peugeot Motor Company	£63,054.00	70	7.00	77.00	2
Parks Citroen	£83,802.00	46.98	28.14	75.12	3
Lookers	£85,932.00	44.59	28.14	72.73	4
General Motors	£87,028.08	43.40	28.85	72.25	5
Imperial Commercial	£77,209.80	54.25	7.71	61.96	6
AM Philip	£81,360.00	49.70	14.00	63.70	7
Evans Halshaw	£79,099.68	52.22	6.57	58.79	8

Lot 4 – TRA/04c/2013 – 3,200kg 4x4 Pick Up Double Cab – 2 Vehicles

Strathclyde Park and Countryside & Landscape has a requirement for 2 vehicles and evaluation was based on supplying these two vehicles in yellow complete with options of tow bar, tachograph, beacon, and canopy.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
AM Philip (Option 1)	£38,730.00	70.00	27.85	97.85	1
Nissan	£38,968.66	69.57	27.31	96.88	2
AM Philip (Option 2)	£41,770.00	64.51	30.00	94.51	3
Toyota	£44,117.82	60.26	27.31	87.57	4
Evans Halshaw	£41,953.26	64.17	4.95	69.12	5

Lot 5 – TRA/05a/2013 – 3,000kg LWB Panel Van – 40 Vehicles

Build 1 – Mears (31 Vehicles – Option 1)

Mears has a requirement for these 31 vehicles and evaluation was based on supplying these thirty one vehicles in white complete with options of standard interior panelling and gentili roof rack.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£498,294.00	70.00	30.00	100	1

Build 2 – Mears (6 Vehicles – Option 2)

Mears has a requirement for these 6 vehicles and evaluation was based on supplying these six vehicles in white complete with options of standard interior panelling, gentili roof rack, and roof vent.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£97,194.00	70.00	30.00	100	1

Build 5 – Waste Management (3 Vehicles – Option 5)

Waste Management has a requirement for these 3 vehicles and evaluation was based on supplying these three vehicles in yellow complete with the following options of standard interior panelling and bluetooth.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers Horizon Yellow (Option 2)	£38,940.90	70.00	22.90	92.90	1
Lookers Horizon Yellow (Option 1)	£39,824.70	68.41	22.90	91.31	2
Lookers NLC Yellow (Option 2)	£40,640.40	66.94	22.90	89.84	3
Lookers NLC Yellow (Option 1)	£41,788.20	66.88	22.90	87.78	4
General Motors	£42,562.53	63.49	23.13	86.62	5
Volkswagen Edinburgh	£47,202.00	55.15	30.00	85.15	6
Peugeot Motor Company	£41,467.56	65.46	18.09	83.55	7
Evans Halshaw	£43,528.11	61.75	20.61	82.36	8

Lot 6 – TRA/06a/2013 – 3,500kg LWB Panel Van – 1 Vehicle

Build 1 – Mears (1 Vehicle – Option 1)

Mears has a requirement for this 1 vehicles and evaluation was based on supplying this one vehicle in white complete with options of standard interior panelling, rear step, roof vent and gentili roof rack.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£20,759.00	70.00	30.00	100	1

Lot 7 - TRA/07a/2013 – 3,500 Chassis Cab Luton Van with Tail lift – 3 Vehicles**Build 1 – Land Management & Housing & Social Work Services (3 Vehicles – Option 1)**

Land Management has a requirement for 2 vehicles and Social Work has a requirement 1 vehicle. Evaluation was based on supplying these three vehicles in solid colour yellow with no options.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers Horizon Yellow (Option 1)	£71,088.00	70.00	30.00	100	1
Lookers Council Yellow (Option 1)	£73,398.00	67.73	30.00	97.73	2
AM Philip (Option 1)	£73,755.00	67.37	30.00	97.37	3
Lookers Horizon Yellow (Option 2)	£77,073.00	64.11	30.00	94.11	4
Lookers Council Yellow (Option 2)	£79,383.00	61.83	30.00	91.83	5
Volkswagen Edinburgh	£77,091.00	64.14	25.20	89.34	6
General Motors	£72,834.99	68.28	16.20	84.48	7
Imperial Commercial	£76,101.00	65.06	9.60	74.66	8
Evans Halshaw	£87,102.93	54.23	8.40	62.63	9

Lot 8 – TRA/08c/2013 – 3,500kg Chassis Cab tipper with separate tool pod – 10 Vehicles**Build 1 – Mears (8 Vehicles – Option 1)**

Mears has a requirement for these 8 vehicles and evaluation was based on supplying eight vehicles in white.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£204,960.00	70.00	30.00	100	1

Build 2 – Green Space Development Services (2 Vehicles – Option 2)

Green Space Development Services has a requirement for these 2 vehicles and evaluation was based on supplying two vehicles in yellow with the following options of tow bar, tachograph and hi extension capes.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers - Horizon Yellow	£39,978.00	70.00	22.33	92.33	1
Lookers - Council Yellow	£40,668.00	68.79	22.33	91.12	2
Volkswagen Edinburgh	£55,198.62	43.63	30.00	73.63	3
Evans Halshaw	£55,040.00	41.60	10.33	51.93	4

Lot 9 – TRA/08c/2013 – 3,500kg Chassis Cab dropside with separate tool pod – 11 Vehicles**Build 1 – Mears (11 Vehicles – Option 1)**

Mears has a requirement for these 11 vehicles and evaluation was based on supplying these eleven vehicles in white.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£263,120.00	70.00	30.00	100	1

Lot 10 - TRA/08a/2013 – 3,500kg double cab tipper – 36 Vehicles

Build 1 – Housing & Social Work Services (5 Vehicles – Option 1)

Housing and Social Work Services has a requirement for five of these vehicles and evaluation was based on supplying these five vehicles in solid colour yellow with the following options of tow bar, tachograph, bluetooth and hi extension option 2.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers (Horizon Yellow)	£96,268.00	70.00	30.00	100	1
Lookers (Council Yellow)	£101,158.00	66.44	30.00	96.44	2
General Motors	£108,508.15	61.10	21.89	82.99	3
Volkswagen Edinburgh	£121,870.00	51.38	14.59	65.97	4
AM Philip (Option 1)	£124,425.00	49.53	8.92	58.45	5
AM Philip (Option 2)	£126,850.00	47.76	8.92	56.68	6

Build 2 – Social Work Restorative Justice (2 Vehicles – Option 1)

Restorative Justice has a requirement for 2 of these vehicles and evaluation was based on supplying these two vehicles in solid colour yellow with the following options tow bar, tachograph, and hi extension option 2.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers (Horizon Yellow)	£38,351.80	70.00	30.00	100	1
Lookers (Council Yellow)	£40,307.00	66.43	30.00	96.43	2
General Motors	£43,403.26	60.78	21.89	82.67	3
Volkswagen Edinburgh	£48,748.00	51.02	14.59	65.61	4
AM Philip (Option 1)	£49,370.00	49.89	8.92	58.81	5
AM Philip (Option 2)	£50,140.00	48.48	8.92	57.40	6

Build 3 – Land Management (26 Vehicles – Option 3)

Land Management has a requirement for 26 of these vehicles and evaluation was based on supplying these twenty six vehicles in solid colour yellow with the following options of tow bar, tachograph and tool box.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers (Horizon Yellow)	£477,773.40	70.00	30.00	100	1
Lookers (Council Yellow)	£503,201.40	66.27	30.00	96.27	2
General Motors	£531,976.38	62.06	21.89	83.95	3
Volkswagen Edinburgh	£611,624.00	50.39	14.59	64.98	4
AM Philip (Option 1)	£628,680.00	47.89	8.92	56.81	5
AM Philip (Option 2)	£638,690.00	46.42	8.92	55.34	6

Build 4 – Land Management (3 Vehicles – Option 4)

Land management has a requirement for 3 of these vehicles and evaluation was based on supplying these three vehicles in solid colour yellow with the following options of tow bar, tachograph, and hi extension capes option 2.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers (Horizon Yellow)	£57,527.70	70.00	30.00	100	1
Lookers (Council Yellow)	£58,810.65	68.44	30.00	98.44	2
General Motors	£65,104.89	60.78	21.89	82.67	3
Volkswagen Edinburgh	£73,122.00	51.02	14.59	65.61	4
AM Philip (Option 1)	£74,055.00	49.89	8.92	58.81	5
AM Philip (Option 2)	£75,210.00	48.48	8.92	57.40	6

Lot 11 - TRA/00a/2013 – 4x4 5 Door Car – 5 Vehicles

Housing & Social Work Services have a requirement for 5 of these vehicles and evaluation was based on supplying these five vehicles in solid colour with no options.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Volkswagen Edinburgh	£68,037.50	70.00	28.69	98.69	1
Nissan	£72,917.90	64.98	27.81	92.79	2
General Motors (opt)2	£75,363.55	62.46	19.71	82.17	3
Toyota	£92,437.05	44.90	30.00	74.90	4

Lot 12 - TRA/08d/2013 – 3,500kg Chassis cab drop side with tail lift – 1 Vehicles

Land Management has a requirement for 1 vehicle and evaluation was based on supplying this one vehicle in solid colour yellow with no options.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers (Horizon Yellow)	£17,781.25	70.00	17.95	87.95	1
AM Philip	£21,520.00	55.28	30.00	85.28	2
Lookers (Council Yellow)	£18,551.25	66.97	17.95	84.92	3
General Motors	£18,438.63	67.41	13.67	81.08	4
VW Van Centre	£22,310.00	52.17	26.64	78.81	5
Imperial Commercial	£21,637.80	54.82	20.62	75.44	6

Lot 13 - TRA/08d/2013 – 3,500kg Hi roof panel van with 9 seat van conversion with load area – 4 Vehicles

Social Work restorative justice has a requirement for 4 of these vehicles and evaluation was based on supplying these four vehicles in solid colour yellow with no options.

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Imperial Commercial	£89,748.80	66.61	30.00	96.61	1
Lookers (Horizon Yellow)	£88,904.40	67.30	26.43	93.73	2
Lookers (Council Yellow)	£95,112.40	62.22	26.43	88.65	3
Peugeot Motor Company	£85,601.60	70.00	10.00	80.00	4
VW Van Centre	£106,548.00	52.87	20.71	73.58	5