

To: ENVIRONMENTAL SERVICES COMMITTEE	Subject: OUTCOME OF TENDER PROCESS FOR BULKY MATERIAL FROM SPECIAL UPLIFTS AND SIMILAR SERVICES
From: EXECUTIVE DIRECTOR OF REGENERATION & ENVIRONMENTAL SERVICES	
Date: 12 AUGUST 2014      Ref: KW/HM/AMK	

## 1 Purpose of the Report

- 1.1 The purpose of this report is to seek Committee approval for the award of a Waste Management & Recycling Services contract for bulky materials collected from the Council's special uplifts and similar services.

## 2 Background

- 2.1 The Special Uplift Service for items of bulky household waste has been a long established service provided by the Council's Waste Management Services, and is used consistently by the residents of North Lanarkshire, generating on average, 92,000 requests annually for the service. This number of requests equates to approximately 9,000 tonnes of waste per annum being collected via the service. Furthermore, in response to stringent legislative changes and more demanding recycling targets being requested of Local Authorities, it is clearly evident that this waste stream has potential for high levels of recoverable materials and therefore is ideal for identifying items for reprocessing and recycling, thus complying with the legislative requirements and contributing to achieving the associated targets.
- 2.2 North Lanarkshire Council initially published a PQQ Notice via Public Contracts Scotland and OJEU on Monday 30<sup>th</sup> April 2012, inviting bidders to submit tenders for a contract with the Council, for the provision of Waste Disposal/Recycling facilities to process items of bulky waste from the Council's Special Uplifts and Similar Services. PQQs were received from 10 companies by the PQQ submission deadline date of Friday 8<sup>th</sup> June 2012. Following evaluation of the returned PQQ submissions, 6 companies qualified and were subsequently invited to tender on 28<sup>th</sup> January 2013. Only 3 of the original 6 companies that qualified to the ITT stage, submitted a tender by the submission deadline date of Monday 4<sup>th</sup> March 2013.
- 2.3 During the evaluation of the submitted ITTs, it was identified that other services throughout the Council, had similar waste streams to those involved with this contract. Consequently, a corporate decision was reached to cancel this procurement process. Further research was carried out to distinguish the similar waste streams throughout North Lanarkshire Council Departments, to enable the tonnage to be included into a revised procurement process.
- 2.4 An open procedure ITT for Waste Management & Recycling Services for Bulky Material from Special Uplifts and Similar Services was duly published on Public Contracts Scotland and OJEU on 24<sup>th</sup> February 2014 with a return date of 11<sup>th</sup> April 2014.

### 3 Tender Evaluation

- 3.1 On the 11<sup>th</sup> April 2014 at 12 noon at Civic Centre, Motherwell, 5 submissions were received from bidders for the bulky material from special uplifts contract for both lots 1 and 2. Prior to these bids being formally evaluated, initial checks showed all 5 of the tender submissions were compliant.
- 3.2 A tender evaluation panel was established, consisting of three managers and a support assistant within the Waste Management Section of Environment & Estates, with all managers fully engaged at all points in the evaluation process. A further mediation meeting was convened within Waste Management Services, to consolidate and agree the evaluation outcome.
- 3.3 The period of the Contract Award is from September 2014 until January 2017 (two years and 4 months – plus two (2) one year additional extensions, up to January 2019). The tender evaluation award outcome was published as being the “Most Economically Advantageous Tender” to the Council, which would be determined using a price/quality ratio of 70/30 for both lots 1 and 2. These lots shall be awarded independently of each other.
- 3.4 During the evaluation outcome meeting it was evident that 4 out of the 5 submissions would not pass the selection stage D of the tender for both lots. Viridor Waste Management Ltd was the only company to qualify to award stage of this tender process for both lots 1 and 2.
- 3.5 The tables below provides the detail of the outcome of the evaluation of the tender process after the price quality ratio had been applied to all bids.

<b>FINAL Scoring Lot 1</b>					
<b>Bidder</b>	<b>Value per Annum</b>	<b>Weighted Financial Scoring 70%</b>	<b>Weighted Qualitative Scoring 30%</b>	<b>TOTAL SCORE</b>	<b>Ranking</b>
Viridor Waste Management Ltd	£502,830.00	70%	30.00%	100.00%	1

<b>FINAL Scoring Lot 2</b>					
<b>Bidder</b>	<b>Value per Annum</b>	<b>Weighted Financial Scoring 70%</b>	<b>Weighted Qualitative Scoring 30%</b>	<b>TOTAL SCORE</b>	<b>Ranking</b>
Viridor Waste Management Ltd	£512,460.00	70%	30.00%	100.00%	1

- 3.6 From the above, the preferred bidder has been identified as Messrs Viridor Waste Management Ltd for both lots 1 and 2.

#### 4. Recommendations

- 4.1 The Committee are asked to note the contents of this report, and approve the outcome of the tender process to award the Waste Management and Recycling Services for Bulky Material from Special Uplifts and Similar Services for both lots 1 and 2, to Messrs Viridor Waste Management Ltd.



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**HEAD OF ENVIRONMENT & ESTATES**

Local Government Access to Information Act: for further information on this report, please contact: Andrew MacKenzie, Assistant Business Manager: Telephone No 01698 506274