

NORTH LANARKSHIRE COUNCIL

REPORT

18 MARCH 2008

To: AD HOC SUB COMMITTEE OF THE HOUSING AND SOCIAL WORK SERVICES COMMITTEE		Subject: TERM CONTRACT FOR GARDEN ASSISTANCE SCHEME 2008/2013 NORTH AREA AND SOUTH AREA
From: EXECUTIVE DIRECTOR OF HOUSING AND SOCIAL WORK SERVICES COMMITTEE		
Date: 18 MARCH 2008	Ref: MC/JM	

1. Purpose of Report / Introduction

The purpose of this report is to inform the Sub Committee of the tender returns and seek their approval to award the above contracts.

2. Background

- 2.1 The works contained within these contracts comprise of routine cyclical maintenance of garden areas including grass cutting, digging of borders, hedge cutting and generally keeping garden tidy. These are around 8, 700 gardens of which about 60% are categorised as small-medium sized with the remaining 40% categorised as large.
- 2.2 Following adverts in the European Journal, tender documents were prepared and issued to contractors who have expressed an interest in these works and tenders were received on this basis.
- 2.3 At the Housing and Social Work Services Committee of 27 February 2008 it was agreed that in order to reduce the risk to the Council a single contractor would not be awarded both the North and South area contracts.
- 2.4 In this regard a letter was issued, by the Executive Director of Corporate Services, advising contactors of this decision and inviting them to acknowledge the Council's intention about the award and to confirm their wish for their tender to be considered on this basis. This was intended to protect the Council's interests in relation to public procurement legislation. All contractors who expressed an interest in both areas have confirmed that they accept this proposal.

3. Proposals / Considerations

- 3.1 Of the eleven contactors invited to tender seven submitted tenders in the amount as detailed below:

<u>Contractor</u>	<u>Contract Area</u>	<u>Amount before Checking</u>	<u>Amount after Checking</u>
Forgewood Landscaping	North	£2,677,511.50	£2,677,511.50
	South	£2,201,427.90	£2,201,427.90
Glendale Managed Services	North	£2,415,929.78	£2,415,929.80
	South	£2,194,315.10	£2,194,315.10

Golder Landscapes Ltd	North	£3,209,390.10	£3,209,390.10
	South	£2,642,281.40	£2,642,281.40
GP Plantscape Ltd	North	No offer received	
	South	£2,174,812.50	£2,174,812.50
ISS Waterers Landscape	North	£2,970,318.95	£2,970,318.95
	South	£2,431,972.35	£2,431,972.35
Land Engineering (Scotland) Ltd	North	£2,457,705.35	£2,457,705.35
	South	£2,010,361.50	£2,010,361.50
NLC Environmental Services	North	£3,085,992.50	£3,085,992.50
	South	£2,608,890.25	£2,608,890.25

- 3.2 The returned tenders were fully evaluated on the basis of value for money as defined in the Public Contracts (Scotland) Regulations, on the basis of 60% price and 40% quality all in accordance with the award criteria, as detailed in the contract documentation. The outcome of the evaluation process is detailed below:-

Points allocated for:

<u>Contractor – North Area</u>	<u>Quality</u>	<u>Price</u>	<u>Total</u>
Forgewood Landscaping	26.48	30.79	57.27
Glendale Managed Services	20.20	36.57	56.77
Golder Landscapes Ltd	12.92	19.02	31.94
GP Plantscape Ltd	N/A	N/A	N/A
ISS Waterers Landscape	19.60	36.22	55.82
Land Engineering (Scotland) Ltd	22.68	35.65	58.33
NLC Environmental Services	12.88	21.75	34.63
<u>Contractor – South Area</u>	<u>Quality</u>	<u>Price</u>	<u>Total</u>
Forgewood Landscaping	26.48	33.15	59.63
Glendale Managed Services	20.20	33.33	55.53
Golder Landscapes Ltd	12.92	21.77	34.69
GP Plantscape Ltd	14.16	33.84	48.00
ISS Waterers Landscape	19.60	27.20	46.80
Land Engineering (Scotland) Ltd	22.68	38.08	60.76
NLC Environmental Services	12.88	22.63	35.51

- 3.3 Tenders returned from Fountains plc, Growing Concern Ltd and JMK Groundcare Ltd were not evaluated as they were considerably higher than the contractors listed above.
- 3.4 Taking into account the evaluation process and the closeness of the top two contractors and in order to reduce the risk to the council of appointing a single contractor, it is proposed to award the contract for the North area to Land Engineering (Scotland) Ltd and the South area to Forgewood Landscaping.

4. Financial / Personnel / Legal / Policy Implications

- 4.1 The funding for this work is contained within the Housing Revenue Account and the General Services Fund.

5. Recommendations

It is recommended that the Sub Committee approve acceptance of the offers made by Land Engineering (Scotland) Ltd for the North area and Forgewood Landscaping for the South area for a period of 5 years.



Mary Castles
Executive Director
Housing and Social Work Services
11 March 2008