

NORTH LANARKSHIRE COUNCIL

REPORT

<p>To: Policy and Resources (Community Development) Sub Committee</p>	<p>Subject: Income Generation Seminar</p>
<p>From: Chief Executive</p>	
<p>Date: 14 January 1998</p>	<p>Ref:</p>

1.0 Purpose

1.1 The purpose of this report is to request the Policy and Resources (Community Development) Sub Committee to consider a proposal for the organisation of Income Generation Seminars in March 1998.

2.0 Background

2.1 At its meeting of 20 November 1996, the Policy and Resources (Community Development) Sub Committee received a report outlining the success of Income Generation Seminars on 29 & 30 August 1996, at this meeting it was agreed that similar seminars should be organised at a future date.

2.2 The workshop was aimed at organisations who needed to secure funding for their current activities or for a development project. Places were available on a free-of-charge basis and the demand for places was extensive with almost 100 organisations applying.

2.3 A total of 31 organisations were represented at the two day workshop. The workshop explored sources of funding other than local authority grants - including the £700m awarded annually in the UK by trusts and foundations, business sponsorship and lottery funds.

2.4 The programme covered principles of fundraising, how to make the best case for your organisation and how to research likely sources of monies. Participants were also involved in writing and developing a funding proposal.

3.0 Proposal

3.1 In line with the Council's Voluntary Sector Strategy and in recognition of the current financial position there is a demand to offer similar income generation seminars for voluntary organisations/groups and fieldwork staff currently involved in making applications to funding sources.

3.2 Many organisations who were unable to secure a place on the previous seminar have indicated a willingness to attend.

3.3 The intention if the proposal is approved, is to organise two, 2 day workshops in the middle of March and a following workshop at the end of March.

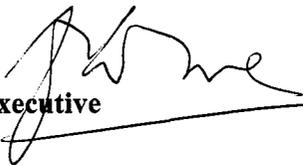
3.4 Based on the costs of previous workshops, the total cost of the proposed workshop is approximately £5000.00. If this proposal is approved, in accordance with the Council's

standing orders relating to contracts, three quotes from appropriate organisers will be sought by the Chief Executives Department.

4.0 Recommendations

4.1 It is recommended that the Sub Committee

- (a) approve the proposal to organise two, 2 day Income Generation Workshops;
- (b) instruct that three competitive quotes be obtained from appropriate organisers; and
- (c) otherwise note the contents of this report.


Chief Executive