

To: POLICY AND RESOURCES (FINANCE & CUSTOMER SERVICES) SUB-COMMITTEE		Subject: TENDER REPORT: MINI COMPETITION FOR RENEWAL OF SOPHOS ANTI VIRUS SOFTWARE
From: HEAD OF E-GOVERNMENT & SERVICE DEVELOPMENT		
Date: 4 February 2016	Ref: IMcK/EK	

1. Purpose of the Report

- 1.1 The purpose of this report is to notify committee of the award of the contract for the supply of Anti Virus software to Softwarebox Ltd.

2. Background

- 2.1 In September 2015, committee approved the procurement of a contract for an Anti Virus solution for both the Education and Corporate environments, providing 6,300 licences within the Corporate environment, 14,500 licences within the Education environment and 500 licences for Public Access Computing (PAC).
- 2.2 The existing contract will come to an end on 29 February 2016.

3. Discussion

- 3.1 The Crown Commercial Services Technology Products Framework RM1054 has been used to procure these services. This Technology framework consists of fifteen service providers.
- 3.3 The value of the contract has increased to accommodate an increase in the requirements of Education Licences from 12,500 to 14,500 and the inclusion of the Public Access Computing (PAC) estate, requiring an additional 500 licences.

4. Tender Evaluation

- 4.1 A mini competition was undertaken using the Crown Commercial Services Technology Products Framework RM1054.

Of the fifteen companies on this framework, three enquiries were received resulting in two formal bids.

The results of the evaluation of the two suppliers bids received are shown in the tables below.

Provision of Anti Virus Solution

Tenderer Name	Weighted Price Score (60%)	Weighted Qualitative Score (40%)	Total Tender Score	Final Rank
Softwarebox Ltd	60	40	100	1
Phoenix Software Ltd	17.7	30.7	48.4	2

The financial bids received are shown in the table below.

Tenderer Name	Price After Evaluation	Price Score	Weighted Price Score (60%)
Softwarebox Ltd	£180,000	100	60
Phoenix Software Ltd	£306,817*	29.5	17.7

*This bid includes the cost of transitioning to the new Trend product

5. Financial Considerations

- 5.1 The costs included in the evaluation above show the licence costs plus any transition costs associated with the bids received. As Phoenix Software Ltd proposed a new product, this would incur transition costs to extend the current licence to provide additional time for transition, as well as hardware and staff costs to move to the new solution.
- 5.2 The cost of £180,000 to fund this contract is contained within the EGASD and Learning & Leisure Services revenue budgets.

6. Recommendations

- 6.1 The Sub-committee is asked to note that in accordance with the delegations given to the Executive Director of Corporate Services, and following consultation with the Convener of Policy and Resources (Finance & Customer Services), this contract has been awarded to SoftwareBox Ltd for the next three years.



Head of E-Government & Service Development

Members seeking further information on the contents of this report are asked to contact Irene McKelvey, on tel. 01698 520449, or Brian Mullins, ICT Manager on 01698 520446.