

REPORT

To: ENVIRONMENTAL SERVICES COMMITTEE		Subject: FLEET PROCUREMENT 2015 LIGHT VEHICLE TENDER AWARD (2)
From: ACTING EXECUTIVE DIRECTOR OF REGENERATION & ENVIRONMENTAL SERVICES		
Date: 26 th April 2016	Ref: KW/GJ/JS	

1. INTRODUCTION

- 1.1 The purpose of this report is to note the action taken by the Executive Director of Corporate Services following consultation with Convener of Environmental Services, in approving the purchase of, four (4) panel vans, eighteen (18) 3.5t Double Cab Tippers, one (1) 3.5t Single Cab Drop side with Tail lift, and twenty (20) cars.

2. BACKGROUND

- 2.1 This report details the outcome of this procurement exercise for forty three vehicles through Scotland Excel Light Vehicle framework schedule number 06/12 PC-03.
- 2.2 Twenty three of the above vehicles are part of the ongoing Vehicle Replacement Programme and the other twenty are to be purchased as additional pool cars to meet service user demand. This is further to a committee report approved at P & R Committee 8th September 2011 which approved the purchase of up to 150 pool cars. The Council are currently operating with 113 so this would take the total to 133 cars.
- 2.3 An option appraisal was carried out for twenty three of the above vehicles (excluding the cars) which showed it was more cost effective for the twenty three vehicles to be subjected to an operating lease. This process requires the vehicles to be purchased by the Council at a cost of £449,070 then the Treasury Section arranges for the vehicles to be sold to a Finance Leasing Company who become the owners of the vehicles, and they in turn lease the vehicles back to the council.
- 2.4 After consultation with procurement it was agreed that a mini competition would be conducted to ensure best value. The vehicles were broken down into lots, as detailed below, and suppliers on the framework were invited to compete.

Lot 1 - TRA/05a/2015 – 3,000kg LWB Panel Van (Quantity 3)

Lot 2 – TRA/08a/2015 – 3,500kg LWB Double Cab Tipper (Quantity 18)

Lot 3 – TRA/08d/2015 – 3,500kg LWB Single Cab Drop Side with Tail Lift (Quantity 1)

Lot 4 - TRA/00a/2015 – Cars (Quantity 20)

Lot 5 – TRA/02b/2015 – 2,200kg Panel Van (Quantity 1)

See appendix A showing winning tender submissions.

3. TENDERS

- 3.1 An evaluation team was appointed to evaluate the mini competition responses. Tenders were evaluated on the basis of the “most economically advantageous” and applying a 60/40 price /quality ratio. Quality scores were carried forward from the original Scotland Excel Framework.


3.2 Upon the successful completion of the procurement exercise, authorisation to proceed with the procurement exercise, and place orders for forty three (43) vehicles with the suppliers which provided the most economically advantageous tenders was given by the Executive Director of Corporate Services following consultation with Convener of Environmental Services.

4. FINANCIAL IMPLICATIONS

- 4.1 The purchase cost of the twenty three vehicles is £449,070. The estimated annual leasing cost for the twenty three vehicles will be £72,308 per year. This leasing cost is charged to user departments who have existing budget for this. These user departments have been given an indicative cost per vehicle for these new leases until the final lease value is known once the vehicles have actually been sold to the leasing company. These user departments will have to fund any increased costs and they have already been made aware of this.
- 4.2 All twenty three vehicles are based on a five year lease period.
- 4.3 The cost of the twenty pool cars is £145,952. The appendix to the original business case has been updated to take account of the new capital cost and associated running costs and there is a saving of £22,446 for the 20 cars. These cars will be purchased through the Capital Programme and will be recharged to users via the pool car recharge.

5. RECOMMENDATION

- 5.1 The committee are asked to note the decisions taken by the Executive Director of Corporate Services and the Convener of Environmental Services, to proceed with the procurement exercise, and place orders for forty three (43) vehicles with the suppliers which provided the most economically advantageous tenders.



KENNETH WILSON

ACTING EXECUTIVE DIRECTOR OF REGENERATION & ENVIRONMENTAL SERVICES

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APPENDIX A – EVALUATION SUMMARY

Lot 1 – TRA/05a/2015 – 3,000kg GVW LWB Panel Van – Build 1 (Quantity 2)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers	£29,617.50	59.19	21.11	80.30	1

Lot 1 – TRA/05a/2015 – 3,000kg GVW LWB Panel Van – Build 2 (Quantity 1)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Lookers	£16,366.25	58.60	21.11	79.71	1

Lot 2 – TRA/08a/2015 – Rear Wheel Drive 3,500kg GVW LWB Double Cab Tipper – Build 1 (Quantity 15)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Arnold Clark	£311,025.45	60	19.96	79.96	1

Lot 2 - TRA/08a/2015 – Rear Wheel Drive 3,500kg GVW LWB Double Cab Tipper – Build 2 (Quantity 1)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Arnold Clark	£20,635.03	60	19.96	79.96	1

Lot 2 – TRA/08a/2015 – Rear Wheel Drive 3,500kg GVW LWB Double Cab Tipper – Build 3 (Quantity 2)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Arnold Clark	£41,870.06	60	19.96	79.96	1

Lot 3 - TRA/08d/2015 – Rear Wheel Drive 3,500kg GVW Chassis Cab Drop Side with Tail Lift (Quantity 1)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Arnold Clark	£20,345.93	60	19.96	79.96	1

Lot 4 - TRA/00a/2015 – Small 5 Door Hatchback Car (Quantity 20)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
SDM Toyota	£145,952	60.00	18.89	78.89	1

Lot 5 - TRA/02b/2015 – 2,195kg GVW Panel van (Quantity 1)

Tender Name	Price After Evaluation	Price Score	Quality Score	Total Score	Ranking
Peugeot	£9,210	60	19.24	79.24	1