

**NORTH LANARKSHIRE COUNCIL
REPORT**

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| To: POLICY & RESOURCES (FINANCE AND CUSTOMER SERVICES) SUB-COMMITTEE | | Subject: PROPOSAL TO SEEK AGREEMENT FOR SUPPLY OF SERVER AND STORAGE HARDWARE |
| From: HEAD OF REVENUE & E-GOVERNMENT SOLUTIONS | | |
| Date: 27 Jan 2017 | Ref: Storage/GR/BT | |

1. Purpose of the Report

- 1.1 The purpose of this report is to:
- Propose to committee that the Council enter into an evaluation and procurement process to identify a single supplier for IT Server and Storage Infrastructure equipment and services.

2. Background

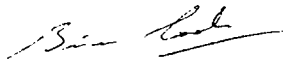
- 2.1 The Council has traditionally sourced equipment and services to fulfil these requirements separately due to the market profile and strategic direction.
- 2.2 The market has changed over the last few years leading to a convergence in these technologies, with numerous supplier options now available offering simplified, integrated solutions.
- 2.3 This engagement will also take the opportunity to incorporate schools based server and storage systems into the overall requirement.
- 2.4 Previously equipment has been sourced through individual competitive tendering exercises whenever required. This will have resulted in the volume cost discount available to the organisation being calculated solely against each individual procurement, rather than cumulatively.
- 2.5 Similarly, the level of engagement from vendors is calculated on individual procurements rather than the overall scale of the organisation. It is expected that an aggregated exercise of this nature will result in both a more cost effective offering and enhanced engagement from the successful supplier.
- 2.6 Below details the current status of solutions to be aggregated into this exercise:
- The storage appliance used for backup is due for refresh in February 2018
 - The maintenance on the existing Corporate storage infrastructure is due for renewal in December 2017, with an end of production support date of December 2019.
 - Schools Secondary server hardware is 4 years old and will need replaced during the proposed lifetime of this engagement
 - Schools non-secondary server hardware is already end of life

2.7 It is estimated that the overall value of this engagement will be in the region of £1.8m over the 5 year life of the contract.

3. Recommendations

3.1 It is recommended that committee

- Note the contents of this report;
- Approves that REGS undertake market evaluation through an ITT to seek a supplier relationship for a period of 5 years.



Head of Revenue & E-Government Solutions

Members seeking further information on the contents of this report are asked to contact Brian Cook, on tel. 01698

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