

North Lanarkshire Council

Report

Communities and Housing Committee

approval noting

Ref HO MM/18050

Date 13/02/2019

Contract Award for Approval – Measured Term Contract for Controlled Door Entry Systems and Associated Works, Replacement and Repairs 2019-2021 – Lot 1

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Executive Summary

This report is to seek the approval of the Committee to award the Measured Term Contract for Controlled Door Entry Systems and Associated Works, Replacement and Repairs 2019-2021 – Lot 1 (the 'Contract').

The duration of the Contract will be one year plus a potential two individual six month extensions from award of the Contract.

The overall value of work to be spent through Lot 1 of the Contract is estimated to be Four Hundred Thousand Pounds (£400,000.00) including the possible extension periods.

This recommendation follows the completion of a procurement exercise, where the tender recommended for award has been evaluated as providing the most economically advantageous tender in terms of cost and quality for the Council.

Note, this is subject to committee approval as this was issued as part of a larger procurement exercise. Lot 2 received approval at the Policy and Resources Committee in December 2018.

Recommendations

It is recommended that the Committee approves the award of the Measured Term Contracts for Controlled Door Entry Systems and Associated Works, Replacement and Repairs 2019-2021 – Lot 1 to;

Fortress Security Alarms Ltd.

Supporting Documents

Council business plan to 2020 This report reflects the action to improve the economic opportunities and outcomes by providing improved quality housing within the geographical boundaries of North Lanarkshire Council.

Appendix 1 Summary of Evaluation Process

Appendix 2 Summary of Procurement Process

1. Background

- 1 This procurement is for the provision of a Measured Term Contract for Controlled Door Entry Systems and Associated Works, Replacement and Repairs 2019-2021 – Lot 1.
- 1.1 The works comprise of the installation of security doors, door entry systems and associated works to various low and high rise properties throughout North Lanarkshire.

2. Report

- 2.1 A user intelligence group (the 'UIG') of technical and procurement representatives was formed to review technical specifications, discuss trading processes, market conditions and trends, ways to maximise community benefits and sustainability and to agree the procurement strategy that would deliver maximum benefit for the Council.
- 2.2 The forecast spend for the Contract is based on previous practices and historical information. To ensure continued flexibility, the Contract shall be let for a period of one year plus a potential two individual six month extensions from award of the Contract.
- 2.3 The value of the Contract dictated that the procurement be undertaken in accordance with the Public Contracts (Scotland) Regulations 2015. The contract opportunity was published on the Public Contracts Scotland website. An Open style procedure was adopted.
- 2.4 Based on the criteria and scoring methodology set out in the procurement documents, an evaluation of the Tenders received was completed by members of the UIG. Award stage submissions were evaluated first, only the highest scoring compliant Tenderer was then checked to ensure that they met the Councils selection criteria.
- 2.5 The contract award recommendation is being made on the basis of the Tenderer who submitted the most economically advantageous tender along with the outcome of further due diligence.

- 2.6 The tender submitted by Fortress Security Alarms Ltd has been evaluated as representing the most economically advantageous tender.
- 2.7 Appendix 1 confirms the scoring achieved by each Tenderer, further details of the procurement process is provided in Appendix 2.
- 2.8 The designated Contract Manager within Housing Property and Projects will be responsible for managing the Contract which will be undertaken in accordance with the Councils agreed approach to Contract and Supplier Management.
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3. Equality and Diversity

3.1 Fairer Scotland

The contract will work towards improving outcomes for people and communities by assisting the Council to reduce inequalities of outcome caused by socio-economic disadvantage.

3.2 Equality Impact Assessment

The Council will continue to carry out Equality impact assessments to determine if policies, practices, decisions, functions and strategies identify any negative impact on any particular group covered by the protected characteristics of the Equality Act 2010.

4. Implications

4.1 Financial Impact

- 4.1.1 To ensure flexibility and allow for any contingencies which may arise, the Contract was advertised up to an estimated overall value of £400,000 for Lot 1.
- 4.1.2 The costs associated with contract delivery will be contained within the HRA Capital budget.

4.2 HR/Policy/Legislative Impact

The Tenderer recommended for contract award has demonstrated commitment to delivering community benefits including, engagement with Skills development Scotland, local educational organisations, local job portals, creation of 2 new jobs, apprenticeship opportunity, community workshops, new/local employment, career day, work placements, engagement and opportunities for the local community.

4.3 **Environmental Impact**

The Contract has the following environmental impacts; encourage sustainable and safe environment; promote health and wellbeing; safe removal and disposal of materials.

4.4 **Risk Impact**

Risk will be minimised and managed by a designated Contract Manager in accordance with the works specification and in line with the Councils agreed approach to Contract and Supplier Management.

5. **Measures of success**

5.1 It is anticipated that the award of the Contract will deliver the following successful outcomes:

Provide safe, improved and sustainable properties within the boundaries of North Lanarkshire Council.

5.2 Ensure the properties within North Lanarkshire Council meet or exceed the current standards both now and for the life of the properties.



Brian Lafferty
Head of Business (Housing Property and Projects)

Appendix 1 – Summary of Evaluation Process

Stage 1 – Award Stage Evaluation Outcome

Tenderers' price scores were added to their quality scores to obtain their final tender scores. Details are contained in Table 1 below:

TABLE 1

Tenderer Name	Total Tender Score	Rank
Fortress Security Alarms Ltd	92.67	1
Martec Engineering Ltd	84.95	2
Mears Limited	69.01	3
WSS Group Ltd	67.06	4
OpenView Security Solutions Ltd	64.60	5

Stage 2- Selection Stage Evaluation Outcome

Tenderer Name	Part 3 A, B, C &D	Part 4 A & B	Part 4 C	Selection Requirements Met? (Yes/No)
	Selection Criteria	Selection Criteria	Selection Criteria	
	Pass/Fail	Pass/Fail	Score	
Fortress Security Alarms Ltd	Pass	Pass	11.33	Yes

APPENDIX 2 – Summary of Procurement Process

Contract title	Measured Term Contract for Controlled Door Entry Systems and Associated Works, Replacement and Repairs 2019-2021 – Lot 1
Estimated contract start date	February 2019
Initial contract period adopted by the Council (months)	12 months
Contract period extension option (Months)	6 months + 6 months
Estimated total value of contract	£400,000.00
Governing UK Regulation	Regulated – PCSR 2015.
Procurement procedure adopted	Open style procedure
Interest List- number of organisations that downloaded the procurement documents from the national procurement portal	37
Number of selection documents received	Not applicable - Open Style Procedure
Number of organisations invited to tender	Not applicable - Open Style Procedure
Number of tenders received	5
Number of non-compliant tenders	0
Number of compliant tenders	5
Number of recommended providers	1
Basis of contract award	Most economically advantageous tender Price 60% and Quality 40%
Evaluation team	Staff from Housing Property and Projects