

North Lanarkshire Council Report

Environment and Transport

approval noting

Ref AMcP/JS/GJ

Date 28/08/19

Fleet Procurement – Vehicle Contracts

From Andrew McPherson, Head of Regulatory Services and Waste Solutions

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Executive Summary

Committee is asked to note the actions taken by the Executive Director of Enterprise and Communities to approve the award of two call-off contracts (the “Contracts”) for the purchase of one hundred and sixty-six (166) vehicles as detailed below:

- Supply and Delivery of Cars for a value of £681,340.32; and
- Supply and Delivery of Light Medium Vehicles for a value of £3,214,356.28.

The total combined value of the Contracts is £3,895,696.60.

Recommendations

Committee is asked to note the actions of the Executive Director of Enterprise and Communities to approve the award of the Contracts to the suppliers detailed below:

- Supply and Delivery of Cars
 - Renault UK Limited £ 681,340.32
- Supply and Delivery of Light Medium Vehicles
 - Ford Motor Company Limited £ 151,072.14
 - Renault Trucks Commercials Limited £1,377,101.00
 - Vauxhall Motors Limited £ 610,222.40
 - Volkswagen Group UK Limited £1,075,960.74

The Plan for North Lanarkshire

Priority Improve North Lanarkshire's resource base

Ambition statement (22) Facilitate a North Lanarkshire wide approach to asset rationalisation, including with communities and partners

1. Background

- 1.1 Fleet Operations is responsible for the procurement of all vehicles and plant for the Council to meet user department requirements.
- 1.2 Consultation was undertaken with the various user departments, and technical specifications agreed for the replacement vehicles required for the Council's vehicle fleet.
- 1.3 In December 2018, Crown Commercial Services launched their new Vehicle Purchase framework agreement (the "Framework"). The Framework contains seven separate lots and provides access to a full range of motor vehicles to central government and the wider public sector including cars, light commercial vehicles, motorbikes, heavy goods vehicles, buses and coaches.

2. Report

- 2.1 To establish the Contracts, two individual mini tendering competitions (Mini Competitions) were undertaken via the Framework with both being discharged in accordance with the Framework's terms and the Council's General Contract Standing Orders.
- 2.2 ITTs for both Mini Competitions were made available to respective suppliers appointed to the identified lot within the Framework which was appropriately aligned to the Council's requirements. ITTs for both Mini Competitions were published via the PCS-T portal on 16 May 2019, with a Tender return deadline set at 12 noon, 07 June 2019.
- 2.3 Within the Mini Competition for the Supply and Delivery of Cars, all compliant Tenders received were evaluated on the basis of the Most Economically Advantageous Tender using 60% quality and 40% price weightings.

Within the Mini Competition for the Supply and Delivery of Light Commercial Vehicles, the Council tendered eleven (11) different variations of vehicles (known as "Items" within the ITT). To maintain fairness to all suppliers within the Framework as not all could supply all variations of required vehicles, Tenderers were allowed to provide a Tender for a single, multiple or all items. For each item, Tenders received were evaluated on the basis of the Most Economically Advantageous Tender using 60% quality and 40% price weightings.
- 2.4 Tenders received were evaluated consistently and objectively and in accordance with the ITT and the Evaluation Plan. Only members of the evaluation team had access to the Tenders.
- 2.5 Appendix One details the scoring achieved by each Tenderer within each Mini Competition with a summary of each Mini Competition provided in Appendix Two.

3. Equality and Diversity

3.1 Fairer Scotland Duty

No implications.

3.2 Equality Impact Assessment

Not applicable.

4. Implications

4.1 Financial Impact

The purchase cost of the one hundred and sixty-six (166) vehicles across both Contracts is £3,895,696.60. The vehicles are being purchased utilising the Council's £11.8 million vehicle replacement capital budget.

4.2 HR/Policy/Legislative Impact

The replacement of fleet vehicles, in line with the vehicle replacement programme, helps to ensure that the fleet remains compliant in terms of health and safety, and road transport legislation.

4.3 Environmental Impact

The Council has responsibilities under the Climate Change Act, 2008, with regard to its Carbon Reduction Commitment (CRC). These new vehicles meet the latest Euro 6 emissions standards which target a reduction on nitrogen oxides.

4.4 Risk Impact

New vehicles reduce vehicle maintenance cost factors.

5. Measures of success

5.1 These replacement vehicles ensure that the Council continues to meet its obligations in terms of public image, air quality and safety. Vehicle reliability will be maintained at the optimum level and measured through the Council's fleet management system.

6. Supporting documents

6.1 Appendix One - Summary of the Evaluation Processes

6.2 Appendix Two - Summary of Procurement Processes



Andrew McPherson
Head of Regulatory Services and Waste Solutions

Appendix One – Summary of the Evaluation Processes

Supply and Delivery of Cars

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Renault UK Limited	44.00%	40.00%	84.00%	1
Jaguar Land Rover Limited	17.00%	21.36%	38.36%	2

Supply and Delivery of Light Commercial Vehicles

Item 2.1 – 2,300kg G.V.W. LWB Panel Van				
Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Three Tenders were received for this Item however vehicles offered by the three Tenderers were deemed not to be compliant by the Evaluation Panel. Accordingly this Item was not awarded.				

Item 2.2 – 2,800kg G.V.W Factory Build Dispatch Crew Cab Van				
Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Vauxhall Motors Limited	37.00%	40.00%	77.00%	1
Ford Motor Company Limited	40.00%	36.76%	76.76%	2
Volkswagen Group UK Limited	46.00%	29.28%	75.28%	3
Renault Trucks Commercials Limited	44.00%	29.08%	73.08%	4
Mercedes Benz Truck and Van NI Limited	15.00%	29.59%	44.59%	5

Item 2.3 – 3,000kg G.V.W. LWB Panel Van				
Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank

Vauxhall Motors Limited	37.00%	40.00%	77.00%	1
Volkswagen Group UK Limited	46.00%	30.98%	76.98%	2
Renault Trucks Commercials Limited	44.00%	32.56%	76.56%	3
Ford Motor Company Limited	40.00%	32.95%	72.95%	4
Mercedes Benz Truck and Van NI Limited	15.00%	33.38%	48.38%	5

Item 2.4 – 3,200kg G.V.W 4x4 Pick Up With Double Cab

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Ford Motor Company Limited	40.00%	40.00%	80.00%	1
Renault Trucks Commercials Limited	44.00%	24.32%	68.32%	2

Item 2.5 – 3,500kg G.V.W Chassis Cab Dropside With Tail-Lift

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Renault Trucks Commercials Limited	44.00%	39.60%	83.60%	1
Volkswagen Group UK Limited	46.00%	37.38%	83.38%	2
Ford Motor Company Limited	40.00%	40.00%	80.00%	3
Isuzu Truck (UK) Limited	36.00%	38.98%	74.98%	4
Mercedes Benz Truck and Van NI Limited	15.00%	38.12%	53.12%	5

Item 2.6 – 3,500kg LWB Hi Roof G.V.W.

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Renault Trucks Commercials Limited	44.00%	40.00%	84.00%	1
Volkswagen Group UK Limited	46.00%	37.04%	83.04%	2
Ford Motor Company Limited	40.00%	36.52%	76.52%	3

Mercedes Benz Truck and Van NI Limited	15.00%	34.29%	49.29%	4
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Item 2.7 – 3,500kg Chassis Cab With Luton/Box Style Body And Tail Lift

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Volkswagen Group UK Limited	46.00%	36.05%	82.05%	1
Renault Trucks Commercials Limited	44.00%	37.62%	81.62%	2
Ford Motor Company Limited	40.00%	36.77%	76.77%	3
Isuzu Truck (UK) Limited	36.00%	40.00%	76.00%	4
Mercedes Benz Truck and Van NI Limited	15.00%	33.38%	48.38%	5

Item 2.8 – 3,500kg G.V.W LWB Double Cab With Luton/Box Style Body And Tail Lift

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Volkswagen Group UK Limited	46.00%	39.36%	85.36%	1
Renault Trucks Commercials Limited	44.00%	40.00%	84.00%	2
Mercedes Benz Truck and Van NI Limited	15.00%	38.04%	53.04%	3

Item 2.9 – 3,500kg Rear Wheel Drive G.V.W LWB Double Cab Tipper

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Renault Trucks Commercials Limited	44.00%	40.00%	84.00%	1
Volkswagen Group UK Limited	46.00%	35.21%	81.21%	2
Ford Motor Company Limited	40.00%	34.67%	74.67%	3

Mercedes Benz Truck and Van NI Limited	15.00%	33.93%	48.93%	4
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Item 2.10 – 5,500kg G.V.W 4x4 (Four-Wheel Drive) LWB Chassis Cab Tipper With Separate Tool Pod And Arbour Style Body

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
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No Tenders were received for this item.

Item 2.11 – F17 Seat LWB Mini Bus With Standard Hi Roof Conversion Front Entry M2 Category

Tenderer Name	Total Quality Weighted Score	Total Price Weighted Score	Total Combined Score	Final Rank
Volkswagen Group UK Limited	46.00%	40.00%	86.00%	1

Appendix Two - Summary of Procurement Processes

Contract Title	Supply and Delivery of Cars	Supply and Delivery of Light Medium Vehicles
Contract Reference	NLC-CPT-19-035	NLC-CPT-19-036
Contract Takes Effect From	12 August 2019	
Total Contract Period that can be Adopted by the Council (months)	Eight (8) ending 31 March 2020 with no extension period.	
Estimated Total Contract Value	£681,340.32	£3,214,356.28
Governing UK Regulation	Procurement Reform (Scotland) Act 2014	
Procurement Procedure Adopted	Mini competition via the Crown Commercial Services Vehicle Purchase framework agreement (RM6060), Lot 1 - Passenger Cars (including 4x4 variants)	Mini competition via the Crown Commercial Services Vehicle Purchase framework agreement (RM6060), Lot 2: Light to medium commercial vehicles (including car derived vans, 4x4 variants & minibuses) up to but not including 7.5 tonnes
Number of Organisations Invited to Compete in the Mini-Competition	23	22
Number of Tenders Received	2	6
Number of Non-Compliant Tenders	0	0
Number of Compliant Tenders	2	6
Number of Recommended Suppliers	1	4
Basis of Contract Award	<p>Most Economically Advantageous Tender</p> <ul style="list-style-type: none"> • 60% Quality • 40% Price 	<p>Most Economically Advantageous Tender per Item</p> <ul style="list-style-type: none"> • 60% Quality • 40% Price
Evaluation Team	Staff from Enterprise and Communities	