

# North Lanarkshire Council

## Report

### Education & Families Committee

approval  noting

**Ref** GMcL/MD

**Date** 22/02/22

### Contracts awarded under Chief Officer approval

**From** Gerard McLaughlin, Head of Education

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#### Executive Summary

This report notifies the Committee of the contracts awarded between May 2021 and December 2021 via Chief Officer approval.

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#### Recommendations

It is recommended that Education and Families Committee:

- (i) Endorse the contents of the report;
- (ii) Endorse award of the Outdoor Residential Framework.
- (iii) Endorse award of the Vocational & Skill Based Intervention Framework
- (iv) Endorse award of the Club 365 Services Framework.

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#### The Plan for North Lanarkshire

**Priority** Support all children and young people to realise their full potential

**Ambition statement** (10) Engage with children, young people, parents, carers, and families to help all children and young people reach their full potential

## 1. Background

- 1.1 The Councils General Contract Standing Orders (the 'GCSOs') outline financial approval thresholds for contracts for goods, works and services. Contract awards above £500,000 for Supplies and Services and above £2,000,000 for Works require approval by the Committee.
- 1.2 GCSO 21.3 outlines: "*Between Committee cycles, where there is no appropriate Committee available, then the Chief Executive or the appropriate Executive Director may instruct the Head of Asset and Procurement Solutions to accept tenders in order to expedite the contract award process.*"
- 1.3 The Chief Officer is required to notify Committee of the contract award at the next appropriate Committee.
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## 2. Report

- 2.1 The contracts awarded via Chief Officer approval between 1 May 2021 and 31 December 2021 included supplier Frameworks for Residential Outdoor Education, Vocational & Skill Based Interventions and Club 365.
- 2.2 All of the above noted contracts were award on the basis that they were critical to ongoing service requirements, the contract award recommendations were not contentious, and the contract awards placed no obligation of spend on the Council.
- 2.3 The contract awards instructed under Chief Officer approval are outlined in Appendix 1 to 3.
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## 3. Public Sector Equality Duty and Fairer Scotland Duty

### 3.1 Fairer Scotland Duty

- 3.1.1 All suppliers are assessed on adherence to all relevant national policies relating to the Fairer Scotland Agenda.

### 3.2 Equality Impact Assessment

- 3.2.1 Equality impact assessments have been undertaken in line with Council policy, to ensure Scottish Government guidance is followed.
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## 4. Implications

### 4.1 Financial Impact

- 4.1.1 The three frameworks have spend value exclusive of VAT as follows:

Contract	Value (£000)	Duration
Outdoor Residential Framework	£15,500,000	10 years
Vocational & Skill Based Intervention	£5,000,000	4 years
Club 365 Services	£2,400,000	4 years

4.1.2 There is no obligation upon the Council related to these values.

4.1.3 The costs associated with contract delivery will be met through existing revenue budgets and grant funding.

## **4.2 HR/Policy/Legislative Impact**

### Community Benefits

4.2.1 The procurements did not include a community benefit requirement as it is not expected any individual supplier will accumulate the £500K threshold where it would be reasonably expected for community benefits to be accrued.

### Fair Work Scotland

4.2.2 All tenders advised that they are committed to the Scottish Governments “Fair Work First” initiative.

### Equalities

4.2.3 The procurement procedures excluded any tenderer where a complaint had been upheld after investigation by the Equality and Human Rights commission or its predecessors and a failure to take remedial action

## **4.3 Technology / Digital Impact**

4.3.1 There are no technology/digital impacts as result of these recommendation.

## **4.4 Environmental Impact**

4.4.1 There are no environmental impacts as result of these recommendation.

## **4.5 Communication Impact**

4.5.1 There are no communication impacts as result of these recommendation.

## **4.6 Risk Impact**

4.6.1 Consideration has been given to risks relating to service delivery, HR, legal, finance, reputation, and pupil safety.

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## **5. Measures of success**

5.1. Contracts support the delivery of Council and service priorities.

5.2 Appointment of contractors who have suitable experience and capability to deliver the required supplies, services or works.

5.3 Contracts awarded by the Council are compliant with GCSOs and procurement legislation.

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**6. Supporting documents**

**6.1 Appendix 1 - Residential Outdoor Education** - Summary of Tender Evaluation, Summary of Procurement Process & SME status and location of all Tenderers

**6.2 Appendix 2 - Vocational & Skill Based Intervention** - Summary of Tender Evaluation, Summary of Procurement Process, SME status and location of all Tenderers

**6.3 Appendix 3 - Club 365 Services** Summary of Tender Evaluation, Summary of Procurement Process, SME status and location of all Tenderers



**Gerard McLaughlin**  
**Head of Education (North)**

## Appendix 1 – Residential Outdoor Education

### Residential Outdoor Education - Summary of Tender Evaluation Process

Final Rank	Tenderer Name	Total Tender Score (%)	Recommended for Contract Award (Y / N)
1	Spotty Dog Adventures	89.34%	Y
2	Clyde Scouts (Auchengillan Outdoor Centre)	82.70%	Y
3	The Actual Reality Trust	82.54%	Y
4	Scottish Outdoor Education Centres Limited (Broomlee Outdoor Education Centre)	81.77%	Y
5	Active Outdoor Pursuits Ltd	81.63%	Y
6	SU Scotland Lendrick Muir	80.99%	Y
7	Scottish Outdoor Education Centre Limited (Doonans Outdoor Education Centre)	80.97%	Y
8	Scottish Outdoor Education Centre Limited (Belmont Outdoor Education Centre)	80.70%	Y
9	Bendrigg Trust	78.57%	Y
10	Wiston Lodge Ltd	77.59%	Y
11	The Outward Bound Trust	77.33%	Y
12	The Glencoe Trust Limited (Glencoe Outdoor Centre)	75.53%	Y
13	Sportscotland National Centre Inverclyde	75.36%	Y
14	Scout Scotland, Scout Adventures Logholihead	74.26%	Y
15	SU Scotland Gowanbank	73.52%	Y
16	Lochranza Centre CIC	70.55%	Y
17	Scot Scotland, Scout Adventures Fordell Firs	69.98%	Y
18	Abernethy Trust Ltd (Barcapble)	67.89%	Y
19	Field Studies Council Ltd	67.05%	Y

## Residential Outdoor Education - Summary of Procurement Process

Contract Title	Response			
<b>Procurement Procedure Utilised:</b>	Open			
<b>Governing Legislation / Regulations:</b>	The Public Contracts (Scotland) Regulations 2015			
<b>Date Contract Notice Published:</b>	12/11/2020			
<b>Total Expressions of Interest:</b>	19			
<b>SME % of Expressions of Interest:</b>	58%			
<b>NLC Based % of Expressions of Interest:</b>	0%			
<b>Tender Return Deadline:</b>	15/12/2020			
<b>Number of Tenders Received:</b>	19			
<b>Tenders Received from SME's:</b>	11			
<b>Tenders Received from NLC Based Tenderers:</b>	0			
<b>Number of Non-compliant Tenders:</b>	0			
<b>Number of Compliant Tenders:</b>	19			
<b>Number of Recommended Tenderers:</b>	19			
<b>Basis of Contract Award:</b>	<b>Quality:</b>	80	<b>Price:</b>	20
<b>Evaluation Team:</b>	Brian Ferguson/ Linda Grenfell / Alan Henry / Laura Rowe / Anna McKinney / Ross Sweeney / Kevin Starrs / Lyndsay Cane / Graeme Reid			
<b>Anticipated Contract Start Date:</b>	March 2021			
<b>Total Contract Period (Months):</b>	Maximum duration of ten (10) years The Council will consider annual entry points			
<b>Maximum Total Contract Value:</b>	£15,500,000			

## Residential Outdoor Education - SME Status and location of all Tenderers

<b>Tenderer Name</b>	<b>Size of Tendering Organisation (Micro, Small, Medium or Large)</b>	<b>Location (Local Authority / Council Area)</b>
Abernethy Trust Ltd (Barcaple)	Medium	N
Active Outdoor Pursuits Ltd	Small	N
Bendrigg Trust	Small	N
Clyde Scouts (Auchengillan Outdoor Centre)	Small	N
Field Studies Council Ltd	Small	N
Lochranza Centre CIC	Small	N
Scottish Outdoor Education Centres Limited (Belmont Outdoor Education Centre)	Medium	N
Scottish Outdoor Education Centres Limited (Broomlee Outdoor Education Centre)	Medium	N
Scottish Outdoor Education Centres Limited (Doonans Outdoor Education Centre)	Medium	N
Scout Scotland, Scout Adventures Fordell Firs	Small	N
Scout Scotland, Scout Adventures Loghgilhead	Small	N
Sportscotland National Centre Inverclyde	Medium	N
Spotty Dog Adventures	Small	N
SU Scotland Gowanbank	Medium	N
SU Scotland Lendrick Muir	Medium	N
The Actual Reality Trust	Small	N
The Glencoe Trust Limited (Glencoe Outdoor Centre)	Small	N
The Outward Bound Trust	Medium	N
Wiston Lodge Ltd	Small	N

## Appendix 2 – Vocational & Skill Based Interventions (VASBI)

### VASBI - Summary of Tender Evaluation Process

Final Rank	Name of Tenderer & Course Title	Total Tender Score (%)	Recommended for Contract Award (Y / N)
1	Outdoor Learning (Forest and Outdoor Learning Award (SCQF 2,3,4) - Outlet Play Resources	94.63%	Y
2	Employability Skills (First Steps) - ENABLE Scotland	84.87%	Y
2	Employability Skills (Stepping Up) - ENABLE Scotland	84.87%	Y
4	Outdoor Learning (Therapeutic Forest School) - Outlet Play Resources	84.63%	Y
5	Creative and Digital Media (NPA in Business and Marketing (SCQF Level 4)) - Training Initiatives Ltd t/a TIGERS	81.02%	Y
5	Early Learning and Childcare - Skills for Work Level 4/5 - Skills for Work: Early Learning and Childcare National 4 (SCQF level 4) and (SCQF level 5) - Training Initiatives Ltd t/a TIGERS	81.02%	Y
7	Sports Development (Outdoor Learning Cycling) - GBT Shotts HLC	80.91%	Y
8	Construction (Introduction to Construction) - Next Generation Training Limited	80.37%	Y
8	Health & Safety (REHIS Health & Safety) - Next Generation Training Limited	80.37%	Y
10	Hospitality (Intro to Catering and Hospitality) - Lanarkshire Catering School	80.37%	Y
11	Creative Arts (Creative Digital Media) - Reeltime Music	80.02%	Y
11	Creative Arts (Music Technology) - Reeltime Music	80.02%	Y
11	Creative Arts (Sound Production) - Reeltime Music	80.02%	Y
11	Health & Wellbeing (Personal development) - Reeltime Music	80.02%	Y
15	Practical craft skills nat 3 (c759 73) - The Scottish Vocational Training Foundation C.I.C	79.77%	Y
16	Early years & Childcare (Play on Pedals) - GBT Shotts HLC	79.53%	Y
17	Health & Social Care (NGT Health & Social Care) - Next Generation Training Limited	79.45%	Y
18	Hospitality (Skills for Work - Hospitality) - Lanarkshire Catering School	78.52%	Y
19	Horticulture (Rural Skills Nat 4 Skills For Work (C239 74)) - The Scottish Vocational Training Foundation C.I.C	78.37%	Y
20	Employability Skills (Employability Award) - Next Generation Training Limited	77.57%	Y
21	Outdoor Learning (Therapeutic Forest School - Additional Support) - Outlet Play Resources	77.40%	Y
22	Automotive (Intro to Automotive City & Guilds) - Bosch Training UK (LAGTA)	76.28%	Y
23	Construction (Brickwork) - First Steps Future Training	75.58%	Y
23	Construction (Joinery) - First Steps Future Training	75.58%	Y
23	Construction (Painting) - First Steps Future Training	75.58%	Y
26	Construction (Construction health and safety programme) - Training Initiatives Ltd t/a TIGERS	75.30%	Y



26	Construction (Construction skills for work programme) - Training Initiatives Ltd t/a TIGERS	75.30%	Y
28	Automotive (Skills For Work SQA) - Bosch Training UK (LAGTA)	74.88%	Y
29	Outdoor Learning (Environmental Conservation) - Outlet Play Resources	74.47%	Y
29	Outdoor Learning (Wildlife Conservation) - Outlet Play Resources	74.47%	Y
31	Employability Skills (Employability Award ) - Street League	73.35%	Y
31	Employability Skills (Leadership Award) - Street League	73.35%	Y
31	Employability Skills (NPA Customer Service) - Street League	73.35%	Y
31	Employability Skills (Wellbeing Award) - Street League	73.35%	Y
35	Outdoor Learning (Early Intervention - Family Nurture) - Outlet Play Resources	72.46%	Y
36	Cosmotology (Barbering Practical skills) - Angela Harvey Salon Training and Education	70.88%	Y
36	Cosmotology (Beauty Therapy Practical skills) - Angela Harvey Salon Training and Education	70.88%	Y
36	Cosmotology (Hairdressing Practical skills) - Angela Harvey Salon Training and Education	70.88%	Y
36	Cosmotology (Make up Artistry) - Angela Harvey Salon Training and Education	70.88%	Y
36	Early Learning and Childcare (Early Learning and Childcare) - - Angela Harvey Salon Training and Education	70.88%	Y
36	Mental Health and Wellbeing (Mental Health and Wellbeing award Level 4) - Angela Harvey Salon Training and Education	70.88%	Y
42	Employability Skills 2 days (Creative Connections (Intensive)) - Impact Arts	70.28%	Y
43	Employability Skills 1 day (Creative Connections) - Impact Arts	68.22%	Y
44	Automotive (Bosch Certificate Intro to Automotive) (6 weeks) - Bosch Training UK (LAGTA)	67.48%	Y
45	Employability Skills (Essential Skills for Employment Levels 3 and 4) - Playback ICE	66.37%	Y
45	Employability Skills (Transition in Action Levels 2, 3 and 4) - Playback ICE	66.37%	Y
45	Employability Skills (Waste in the Circular Economy Level 5) - Playback ICE	66.37%	Y
48	Data Science NPA (Level 4) - Code Division	65.40%	Y
48	Data Science NPA (Level 5) - Code Division	65.40%	Y
50	Data Science NPA (Level 6) - Code Division	64.46%	Y
50	Data Science PDA (Level 7) - Code Division	64.46%	Y
52	Construction (Gas Safety Awareness) - Ker Training Ltd	63.41%	Y
52	Construction (Introduction to Electrical) - Ker Training Ltd	63.41%	Y
52	Construction (Introduction to Plumbing Level 1) - Ker Training Ltd	63.41%	Y
52	Construction (Introduction to Renewables) - Ker Training Ltd	63.41%	Y
56	Health & Social Care (Pathways to Employment) - HSC Futures Ltd	62.83%	Y
57	Automotive (SCQF Level 3 Award in Introduction to Vehicle Systems Maintenance) - GTG Training Ltd	52.89%	Y

## VASBI - Summary of Procurement Process

Contract Title	Response				
<b>Procurement Procedure Utilised:</b>	Open				
<b>Governing Legislation / Regulations:</b>	The Public Contracts (Scotland) Regulations 2015				
<b>Date Contract Notice Published:</b>	23/04/2021				
<b>Total Expressions of Interest:</b>	31				
<b>SME % of Expressions of Interest:</b>	90%				
<b>NLC Based % of Expressions of Interest:</b>	22%				
<b>Tender Return Deadline:</b>	24/05/2021				
<b>Number of Tenders Received:</b>	22				
<b>Tenders Received from SME's:</b>	20				
<b>Tenders Received from NLC Based Tenderers:</b>	8				
<b>Number of Non-compliant Tenders:</b>	3				
<b>Number of Compliant Tenders:</b>	18				
<b>Number of Recommended Tenderers:</b>	18 Companies 57 courses				
<b>Basis of Contract Award:</b>	<table border="1"> <tr> <td><b>Quality:</b></td> <td>70</td> <td><b>Price:</b></td> <td>30</td> </tr> </table>	<b>Quality:</b>	70	<b>Price:</b>	30
<b>Quality:</b>	70	<b>Price:</b>	30		
<b>Evaluation Team:</b>	Brian Ferguson/ Linda Grenfell / Kevin Starrs / Stuart Aitchison/ Mary Jane Hunter/ Melissa Fraser				
<b>Anticipated Contract Start Date:</b>	14/08/2021				
<b>Total Contract Period (Months):</b>	48				
<b>Maximum Total Contract Value:</b>	£5,000.000				

## VASBI – SME Status and location of all Tenderers

Name of Tenderer	Size of Tendering Organisation (Micro, Small, Medium or Large)	Location (Local Authority / Council Area)
Angela Harvey Salon Training and Education	Micro	N
Bosch Training UK (LAGTA)	Large	Y
Code Division	Micro	N
ENABLE Scotland	Large	Y
First Steps Future Training	Micro	N
Glas Train Grp MOT TR Ltd T/A GTG Training	Medium	N
Getting Better Together Project (Reg Charity)	Small	Y
HSC Futures LTD	Small	N
Impact Arts	Medium	N
KER Training LTD	Micro	Y
Lanarkshire Catering School (LCS)	Small	Y
Next Generation Training Limited	Micro	N
Outlet Play Resource	Micro	N
Playback ICE Ltd	Micro	N
Reeltime Music	Small	Y
Street League	Medium	N
The Scottish Vocational Training Foundation C.I.C	Micro	Y
Training Initiatives Ltd T/A TIGERS	Small	N

**Appendix 3 Club 365 Services Framework  
Club 365 Services Summary of Tender Evaluation Process**

**Lot 1**

<b>Final Rank</b>	<b>Tenderer Name</b>	<b>Total Tender Score (%)</b>	<b>Recommended for Contract Award (Y / N)</b>
1	Motherwell Football Club Community Trust	77.12%	Y
2	YMCA Bellshill & Mossend	74.75%	Y
3	MADE4U ML2	73.25%	Y
4	Getting Better Together	62.81%	Y

**Lot 2**

<b>Final Rank</b>	<b>Tenderer Name</b>	<b>Total Tender Score (%)</b>	<b>Recommended for Contract Award (Y / N)</b>
1	Motherwell Football Club Community Trust	91.50%	Y
2	MADE4U ML2	80.25%	Y
3	Achieve More Scotland	71.68%	Y

## Club 365 Services - Summary of Procurement Process

Contract Title	Response			
<b>Procurement Procedure Utilised:</b>	Open			
<b>Governing Legislation / Regulations:</b>	The Public Contracts (Scotland) Regulations 2015			
<b>Date Contract Notice Published:</b>	31/08/2021			
<b>Total Expressions of Interest:</b>	15			
<b>SME % of Expressions of Interest:</b>	93%			
<b>NLC Based % of Expressions of Interest:</b>	60%			
<b>Tender Return Deadline:</b>	30/09/2021			
<b>Number of Tenders Received:</b>	5			
<b>Tenders Received from SME's:</b>	5			
<b>Tenders Received from NLC Based Tenderers:</b>	4			
<b>Number of Non-compliant Tenders:</b>	0			
<b>Number of Compliant Tenders:</b>	5			
<b>Number of Recommended Tenderers:</b>	5			
<b>Basis of Contract Award:</b>	<b>Quality:</b>	70	<b>Price:</b>	30
<b>Evaluation Team:</b>	Brian Ferguson/Kevin Starrs / Marry Ann McGory/ Lyndsay Cane/ Melissa Fraser/ Susan McLeod/Robyn Longmuir			
<b>Anticipated Contract Start Date:</b>	01/12/2021			
<b>Total Contract Period (Months):</b>	48			
<b>Maximum Total Contract Value:</b>	£2,400,000			

**Club 365 Services – SME Status and location of all Tenderers**

<b>Name of Tenderer</b>	<b>Size of Tendering Organisation (Micro, Small, Medium or Large)</b>	<b>Location (Local Authority / Council Area)</b>
Achieve More Scotland	Small	N
Motherwell Football Club Community Trust	Micro	Y
YMCA Bellshill & Mossend	Small	Y
MADE4U ML2	Small	Y
Getting Better Together	Small	Y